



Seale & Associates

AUTOMOTIVE INDUSTRY
VALUATION UPDATE
Q2 2026

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Introduction

We are pleased to share our Automotive Industry Valuation Multiples Update for Q2 2026.

At Seale & Associates, we are committed to providing process-driven solutions designed to optimize value and achieve our client’s strategic objectives in a range of transactions, including **Mergers, Acquisitions, Divestitures and Carve-Outs, Business Sales, Recapitalizations, and Joint Ventures**, among other corporate finance and strategy consulting services.

Over the course of 25+ years, we have successfully served clients all over the world, and we are delighted to continue providing investment banking advisory services to our clients who are looking to grow through acquisitions or optimize their portfolios through strategic divestitures.

Seale has extensive experience advising leading multinational companies, private equity firms, and family-owned businesses across a wide range of industries.



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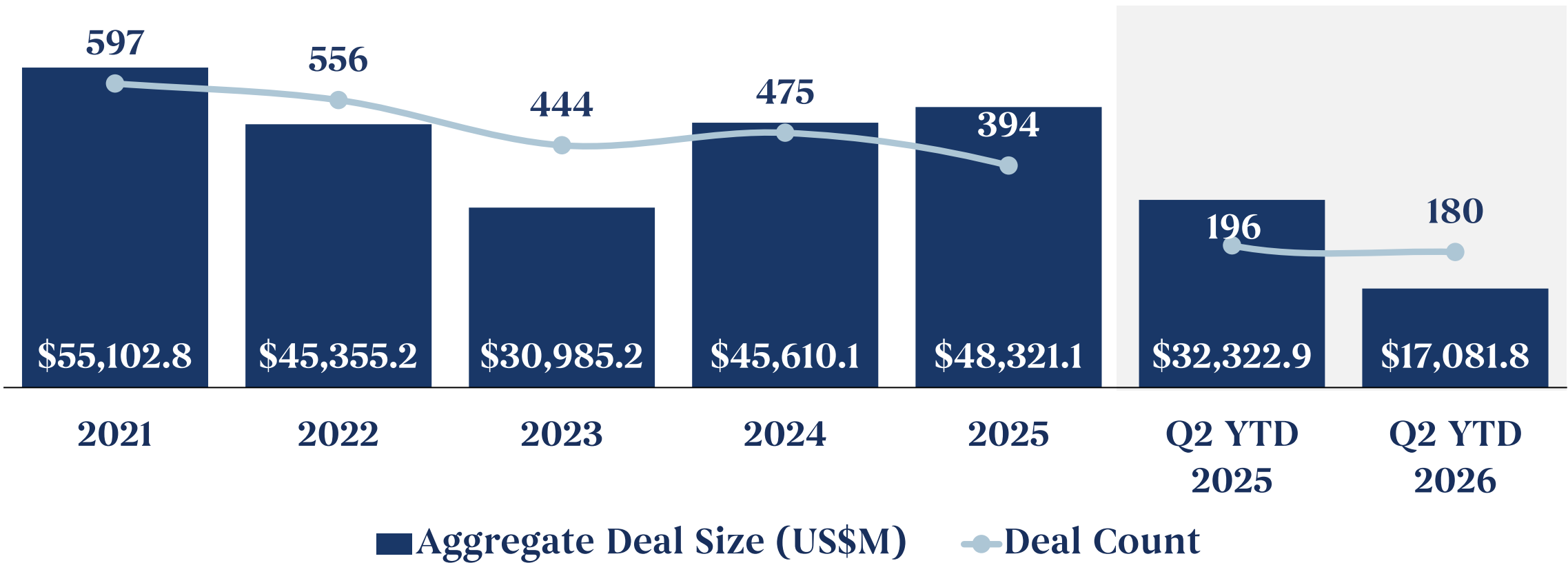
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Automotive Industry Overview

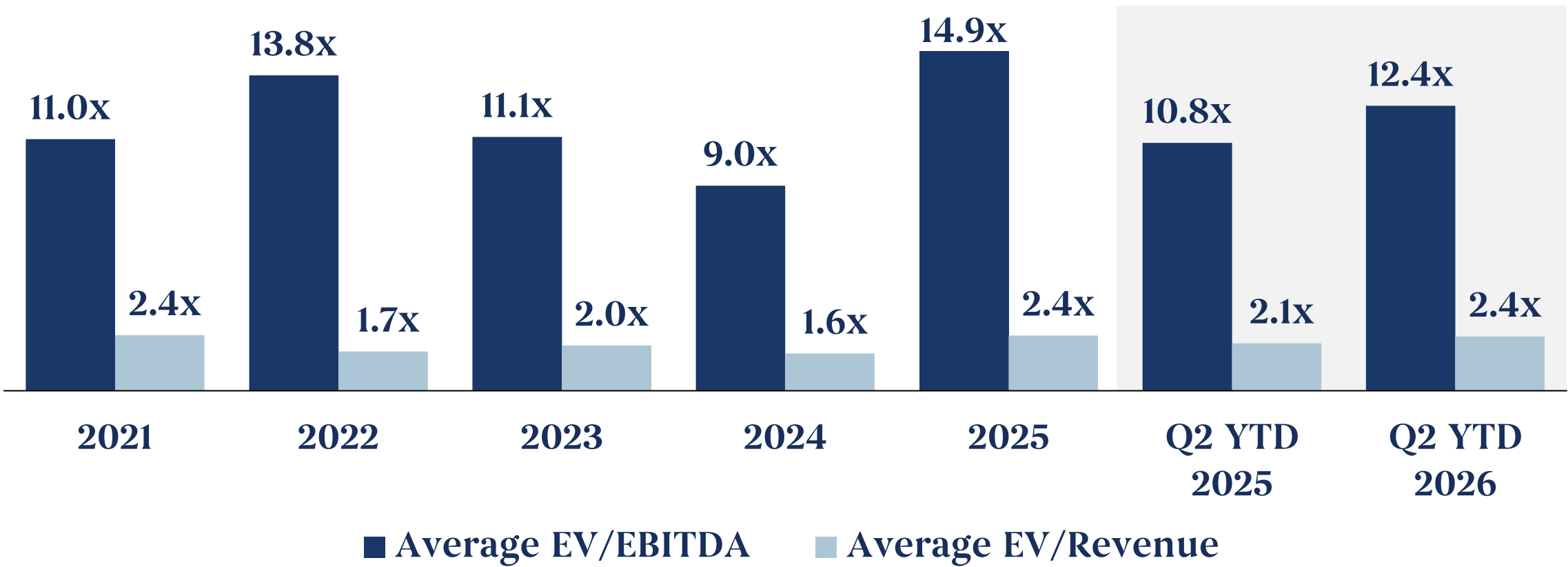
M&A Trends and Market Intelligence

- **The global automotive market** revenue reached approximately **US\$2.75T in 2025** and is projected to grow to **US\$3.26T by 2030**, representing a **CAGR of 3.5%** during the forecasted period. The industry continues to benefit from **increasing vehicle demand, electrification trends, and connected-car technologies**, with **Asia-Pacific** representing the **largest and fastest-growing regional market**
- Market **growth** continues to be **driven** by **rapid EV adoption, tightening emissions regulations, urban air-quality legislation, and increasing investments in battery technologies, charging infrastructure, and advanced power electronics**
- **Growing integration of AI-powered systems, digital cockpits, connected-car technologies, over-the-air software updates, and advanced driver-assistance systems** is transforming the automotive industry and enhancing vehicle functionality and user experience
- **Increasing investments in semiconductor manufacturing, supply-chain localization, autonomous driving technologies, and software-driven mobility solutions** continue to **support long-term industry growth** across passenger, commercial, and electric vehicle markets
- **Mergers and acquisitions (M&A) activity in the industry** is characterized by the **strategic transformation of business models**, a trend that drives **both consolidation and divestment of non-core assets**. The purpose of the latter strategy is to **free up capital and redirect investments toward areas with high growth and profitability potential**, including electrification, autonomous mobility, and software-defined vehicles

Automotive Industry M&A Deal Size and Volume



Automotive Industry M&A Average EV/EBITDA and EV/Revenue



Source: Mordor Intelligence, PwC, and Capital IQ

Automotive – Global Comparable Public Companies (1/2)

The table below presents selected publicly traded companies in the sector, serving as benchmarks for valuation, scale, and operating performance across comparable business models

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026 EV/EBITDA EV/Revenue	
							2024	2025		
Bayerische Motoren Werke		DEU	\$39,728	\$152,234	\$149,323	11.9%	6.0x	8.2x	8.5x	1.0x
Porsche		DEU	\$45,285	\$50,157	\$40,916	9.4%	7.5x	6.5x	13.1x	1.2x
Ferrari		ITA	\$65,237	\$66,515	\$8,229	34.0%	36.0x	31.8x	23.8x	8.1x
Ford		USA	\$55,387	\$193,150	\$189,861	2.8%	13.7x	16.1x	35.8x	1.0x
Geely		HKG	\$23,186	\$17,839	\$52,453	5.9%	9.1x	9.5x	5.8x	0.3x
General Motors		USA	\$69,500	\$175,892	\$184,623	9.9%	9.0x	12.3x	9.6x	1.0x
Honda		JPN	\$35,430	\$89,388	\$134,049	NM	6.9x	8.0x	NM	0.7x
Hyundai		KOR	\$73,568	\$145,961	\$122,061	8.7%	8.2x	8.3x	13.8x	1.2x
Kia		KOR	\$34,858	\$21,165	\$75,156	10.0%	1.7x	1.4x	2.8x	0.3x
Mercedes-Benz		DEU	\$46,381	\$139,890	\$149,197	9.6%	6.9x	8.8x	9.8x	0.9x

Source: Capital IQ

Automotive – Global Comparable Public Companies (2/2)

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026 EV/ EBITDA		EV/ Revenue
							2024	2025			
Renault		FRA	\$7,832	\$66,663	\$66,174	6.8%	9.3x	15.5x	14.7x		1.0x
Stellantis		NLD	\$16,470	\$36,993	\$178,028	NM	1.5x	7.6x	NM		0.2x
Subaru		JPN	\$10,516	\$7,726	\$29,428	6.7%	1.9x	1.5x	3.9x		0.3x
Suzuki		JPN	\$23,202	\$26,562	\$38,702	14.1%	5.4x	5.0x	4.9x		0.7x
Tata Motors		IND	\$13,722	\$18,655	\$35,889	4.5%	8.3x	5.7x	11.6x		0.5x
Toyota		JPN	\$198,441	\$390,015	\$311,712	12.6%	8.8x	8.6x	9.9x		1.3x
Volkswagen		DEU	\$40,805	\$292,555	\$365,604	7.7%	8.4x	9.1x	10.4x		0.8x
						Mean	8.3x	8.1x	9.7x		0.8x
						Median	8.2x	8.3x	9.9x		0.9x

Excluded from mean

NM: Not measurable

Motorcycles – Global Comparable Public Companies

The table below presents selected publicly traded companies in the sector, serving as benchmarks for valuation, scale, and operating performance across comparable business models

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026 EV/EBITDA EV/Revenue	
							2024	2025		
Harley-Davidson		USA	\$2,575	\$3,676	\$4,316	11.8%	11.5x	15.3x	7.2x	0.9x
Piaggio		ITA	\$646	\$1,329	\$1,683	13.7%	5.0x	5.2x	5.8x	0.8x
Bajaj Mobility		AUT	\$747	\$1,705	\$1,309	NM	20.8x	48.3x	NM	1.3x
Yamaha		JPN	\$7,328	\$12,161	\$16,226	8.7%	6.0x	7.6x	8.6x	0.7x
						Mean	7.5x	6.4x	7.2x	0.9x
						Median	8.8x	11.5x	7.2x	0.8x

Excluded from mean
NM: Not measurable

Electric Vehicles – Global Comparable Public Companies

The table below presents selected publicly traded companies in the sector, serving as benchmarks for valuation, scale, and operating performance across comparable business models

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026 EV/EBITDA EV/Revenue	
							2024	2025		
BYD		CHN	\$97,404	\$101,319	\$115,388	14.5%	8.1x	7.9x	6.0x	0.9x
Li Auto		CHN	\$11,658	\$809	\$16,100	3.2%	11.6x	7.3x	1.6x	0.1x
Lucid Group		USA	\$2,611	\$7,468	\$1,401	NM	NM	NM	NM	5.3x
NIO		CHN	\$12,663	\$13,382	\$14,866	1.1%	NM	NM	82.2x	0.9x
Rivian		USA	\$22,208	\$22,637	\$5,528	NM	NM	NM	NM	4.1x
Tesla		USA	\$1,579,657	\$1,551,490	\$97,879	13.2%	50.8x	84.5x	120.0x	15.9x
Xpeng		CHN	\$12,670	\$11,668	\$10,885	NM	NM	NM	NM	1.1x
						Mean	9.9x	7.6x	3.8x	2.1x
						Median	11.6x	7.9x	44.1x	1.1x

Excluded from mean

NM: Not measurable

Trucks – Global Comparable Public Companies (1/2)

The table below presents selected publicly traded companies in the sector, serving as benchmarks for valuation, scale, and operating performance across comparable business models

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026 EV/EBITDA EV/Revenue	
							2024	2025		
ARCHION Corporation		JPN	\$4,899	\$5,854	\$9,627	11.3%	9.8x	4.7x	5.4x	0.6x
Ashok Leyland		IND	\$9,800	\$15,213	\$5,963	21.3%	12.4x	12.0x	12.0x	2.6x
Daimler Truck		DEU	\$36,637	\$58,511	\$50,272	7.7%	8.1x	10.5x	15.1x	1.2x
Isuzu		JPN	\$9,089	\$13,183	\$21,396	10.7%	4.5x	5.4x	5.8x	0.6x
Iveco Group		ITA	\$4,234	\$5,959	\$15,366	5.6%	4.9x	7.4x	6.9x	0.4x

Trucks – Global Comparable Public Companies (2/2)

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026 EV/ EBITDA		EV/ Revenue
							2024	2025			
PACCAR		USA	\$63,218	\$69,669	\$27,780	11.7%	9.8x	12.8x	21.5x		2.5x
Sinotruk Jinan Truck Co		CHN	\$3,357	\$2,294	\$9,493	5.1%	1.9x	4.3x	4.7x		0.2x
Traton		DEU	\$18,954	\$47,600	\$49,900	12.3%	5.1x	5.7x	7.8x		1.0x
Volvo		SWE	\$69,165	\$88,272	\$48,653	11.5%	8.5x	11.3x	15.7x		1.8x
Yutong Bus		CHN	\$8,738	\$6,937	\$6,024	15.1%	12.4x	11.1x	7.6x		1.2x
Excluded from mean						Mean	8.4x	8.5x	7.2x		0.9x
						Median	8.3x	9.0x	7.7x		1.1x

Auto Parts – Global Comparable Public Companies (1/2)

The table below presents selected publicly traded companies in the sector, serving as benchmarks for valuation, scale, and operating performance across comparable business models

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026 EV/ EBITDA EV/ Revenue	
							2024	2025		
Aisin		JPN	\$9,743	\$12,136	\$31,474	10.1%	4.8x	4.4x	3.8x	0.4x
Aptiv		CHE	\$12,989	\$19,991	\$20,659	16.4%	9.3x	6.6x	5.9x	1.0x
Autoliv		SWE	\$8,508	\$10,428	\$11,079	14.4%	7.6x	6.8x	6.5x	0.9x
BorgWarner		USA	\$13,620	\$15,746	\$14,334	14.6%	5.2x	5.1x	7.5x	1.1x
Brembo		ITA	\$3,722	\$4,522	\$4,258	15.5%	6.1x	6.0x	6.8x	1.1x
DENSO		JPN	\$31,058	\$30,365	\$46,371	12.6%	9.1x	6.3x	5.2x	0.7x
Forvia		FRA	\$1,966	\$10,862	\$24,388	9.5%	4.4x	4.1x	4.7x	0.4x
Garrett Motion		USA	\$6,782	\$8,109	\$3,691	17.6%	5.7x	6.3x	12.5x	2.2x
Hanon Systems		KOR	\$2,558	\$4,553	\$7,160	10.1%	7.1x	8.1x	6.3x	0.6x
HELLA		DEU	\$9,064	\$8,736	\$8,915	12.2%	60.5x	11.3x	8.1x	1.0x

Source: Capital IQ

Auto Parts – Global Comparable Public Companies (2/2)

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026 EV/ EBITDA		EV/ Revenue
							2024	2025			
Hyundai Mobis		KOR	\$28,984	\$23,303	\$40,252	9.4%	2.7x	3.0x	6.2x		0.6x
Koito Manufacturing		JPN	\$4,114	\$2,802	\$5,828	10.4%	4.1x	3.9x	4.6x		0.5x
Lear		USA	\$6,716	\$9,447	\$23,522	8.3%	4.9x	4.2x	4.8x		0.4x
Magna International		CAN	\$17,877	\$23,238	\$42,322	11.6%	4.8x	4.1x	4.7x		0.5x
Niterra		JPN	\$12,858	\$13,218	\$4,497	25.3%	6.1x	6.4x	11.6x		2.9x
Stanley Electric		JPN	\$2,658	\$2,727	\$3,189	16.5%	4.0x	4.0x	5.2x		0.9x
Valeo		FRA	\$3,556	\$9,052	\$23,881	11.0%	3.7x	3.4x	3.4x		0.4x
 Excluded from mean						Mean	5.6x	5.5x	6.0x		0.7x
						Median	5.2x	5.1x	5.9x		0.7x

Tires – Global Comparable Public Companies (1/2)

The table below presents selected publicly traded companies in the sector, serving as benchmarks for valuation, scale, and operating performance across comparable business models

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026	
							2024	2025	EV/ EBITDA	EV/ Revenue
Apollo Tyres		IND	\$2,891	\$3,169	\$3,012	14.6%	8.6x	9.4x	7.2x	1.1x
Bridgestone		JPN	\$26,203	\$27,520	\$27,581	19.6%	5.3x	5.7x	5.1x	1.0x
CEAT		IND	\$1,490	\$1,832	\$1,742	12.5%	8.0x	10.5x	8.4x	1.1x
Continental		DEU	\$16,489	\$22,720	\$21,898	14.3%	4.5x	4.7x	7.2x	1.0x
Guizhou Tyre		CHN	\$926	\$1,247	\$1,635	13.1%	6.7x	8.1x	5.8x	0.8x
Hankook Tire & Technology		KOR	\$4,908	\$8,601	\$14,009	16.6%	2.2x	3.7x	3.7x	0.6x
Kumho Tire		KOR	\$911	\$1,912	\$3,031	19.0%	5.3x	3.8x	3.3x	0.6x
Michelin		FRA	\$26,314	\$29,149	\$29,695	18.0%	5.2x	5.3x	5.5x	1.0x
MRF		IND	\$5,735	\$5,520	\$3,297	15.7%	13.4x	14.5x	10.6x	1.7x
Nokian Renkaat		FIN	\$1,886	\$2,751	\$1,622	13.8%	11.3x	13.7x	12.3x	1.7x

Source: Capital IQ

Tires – Global Comparable Public Companies (2/2)

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026 EV/ EBITDA		EV/ Revenue
							2024	2025			
Pirelli		ITA	\$8,199	\$11,017	\$8,014	21.4%	6.2x	5.9x	6.4x		1.4x
Qingdao Sentury Tire		CHN	\$1,994	\$1,950	\$1,272	20.5%	10.2x	8.6x	7.5x		1.5x
Sailun Group		CHN	\$5,352	\$6,857	\$5,571	16.9%	8.9x	8.2x	7.3x		1.2x
Shandong Linglong Tyre		CHN	\$2,195	\$3,714	\$3,681	11.9%	11.9x	9.5x	8.5x		1.0x
Sumitomo Rubber Industries		JPN	\$3,367	\$5,052	\$7,512	13.7%	3.9x	4.3x	4.9x		0.7x
Goodyear		USA	\$1,891	\$9,370	\$17,908	8.3%	6.1x	5.9x	6.3x		0.5x
Yokohama Rubber		JPN	\$7,025	\$10,211	\$7,771	18.8%	5.5x	5.9x	7.0x		1.3x
Triangle Tyre		CHN	\$1,494	\$1,286	\$1,479	12.4%	6.2x	7.1x	7.0x		0.9x
Excluded from mean						Mean	7.5x	7.1x	7.1x		1.1x
						Median	6.2x	6.5x	7.0x		1.0x

Automotive – Global Transactions (1/2)

The table below highlights selected global M&A transactions during Q2 2026, illustrating strategic acquisitions focused on scale, product diversification, or geographic expansion within the sector

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Jun-26*		IRL	Dana , a manufacturer of powertrain and drivetrain systems, agreed to acquire the Vehicle and eMobility Segments of Eaton , a supplier of transmissions and clutches.			100.0%	\$5,100.0	-	-
Jun-26		USA	Snap-on , a manufacturer of tools and diagnostic equipment, acquired Diesel Laptops , a provider of diagnostics and repair information for commercial trucks.		-	100.0%	\$100.0	-	-
Jun-26*		CAN	Hiab , a manufacturer of load handling equipment, agreed to acquire Labrie Environmental Group , a manufacturer of refuse collection vehicles.		Multiple Sellers	100.0%	\$1,035.0	9.2x	2.1x
May-26*		JPN	SPARX Asset Trust & Management and Japan Monozukuri Mirai II , investment firms, agreed to acquire Metalart , a manufacturer of precision forged automotive components.	SPARX Asset Trust & Management; Japan Monozukuri Mirai II	-	63.8%	\$132.9	2.8x	0.4x

*Announced transactions pending approval and other customary closing conditions

Automotive – Global Transactions (2/2)

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
May-26		USA	JVIS USA , a manufacturer of molded automotive components, acquired Toledo Molding & Die , a supplier of interior and fluid management systems.			100.0%	\$80.0	-	-
Apr-26*		KOR	Motrex EFM , a manufacturer of automotive interior materials, agreed to acquire DUAL , a manufacturer of automotive seat fabrics and coverings.		Multiple Sellers	62.2%	\$161.5	3.8x	0.3x
Apr-26		DEU	Luxshare Precision Singapore , a manufacturer of electronic components and connectors, acquired LEONI , a manufacturer of automotive wiring systems.		-	24.8%	-	-	-
Apr-26*		JPN	Nippon Seiki , a manufacturer of instruments and displays for vehicles, agreed to acquire Toyodenso , a manufacturer of switches and electronic controls.		Multiple Sellers	100.0%	\$314.4	-	-
Apr-26*		DEU	Motherson Global Investments , a supplier of automotive systems and components, agreed to acquire Nexans autoelectric , a manufacturer of wiring harnesses.			100.0%	\$239.5	-	0.3x

*Announced transactions pending approval and other customary closing conditions

INMAGUSA

TARGET

Grupo Galaz, S.A. de C.V. ("INMAGUSA")

TRANSACTION TYPE

Divestiture Advisory

INDUSTRIES

Automotive Components

GEOGRAPHY

Monclova, Coahuila

SITUATION

Seale & Associates was retained by the family owners of INMAGUSA, a leading Mexican frame rails manufacturer to advise on a valuation and strategic analysis of the business and eventually a divestiture process.

SEALE & ASSOCIATES' APPROACH

Seale professionals ran a comprehensive analysis of the situation and determined an ideal transaction structure that addressed the concerns of all family members. Seale professionals managed a preferred buyer process with IOCHPE-MAXION (BOVESPA:MYPK3), while maintaining the option to initiate a competitive auction process with other potential strategic buyers. Seale's disciplined approach to a preferred buyer process allowed it to maintain momentum and negotiating leverage throughout the process and ensure closing at a fair value and terms.

OUTCOME

The process resulted in the sale of INMAGUSA to lochpe-Maxion S.A. ("lochpe-Maxion"), a Brazilian producer of wheels and chassis for commercial vehicles, wheels for light vehicles, railway freight cars and railway castings.

"I strongly recommend Seale for family-owned businesses because their professionals have the experience, skills and attentive personalities"



Grupo Galaz, S.A de C.V.

has been acquired by

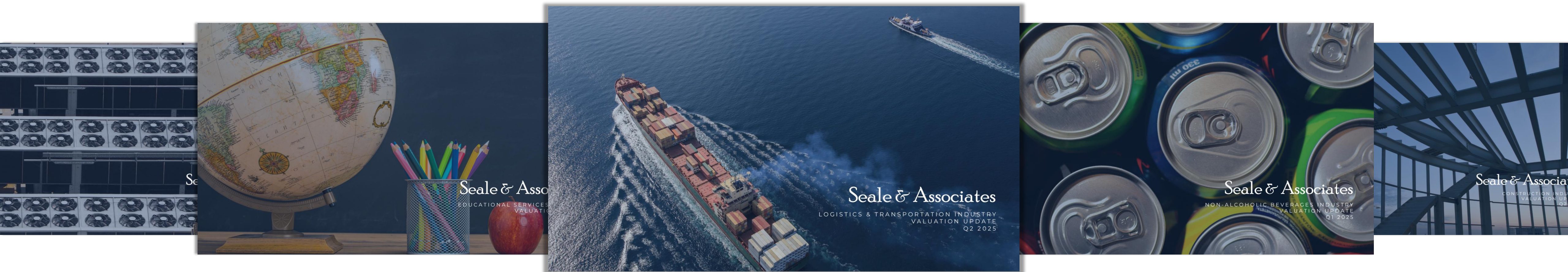


"After our father passed away, my sisters and I were left with a growing business to manage, and not surprisingly we had different needs and ideas of how best to manage the business going forward. Seale skillfully analyzed the range of strategic alternatives and guided us to the best solution for our family - the sale of our truck part manufacturing business to a Brazilian strategic buyer...I strongly recommend Seale for family-owned businesses because their professionals have the experience, skills and attentive personalities to make each, and every family member feel comfortable when analyzing and making important strategic decisions."

Eva Galaz, Former President and CEO of Grupo Galaz

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Global M&A Representative Engagements

 has been acquired by 	 has sold a controlling interest to 	 has sold  Zinc Oxide Corporation a subsidiary of 	 has acquired  from 	 has been acquired by 	 Oxbow's Senior Subordinated debt issued by  was refinanced by 	 has acquired 
 has sold  to 	 has sold  and  to 	 has sold  to  GE Power Systems	 has sold  to  ALL METALS PROCESSING	 has sold Triumph Air Repair, the APU Overhaul Operations of Triumph Aviation Services – Asia, and Triumph Engines businesses to  THE GORES GROUP	 has acquired 	 has sold its GRACE Membranes business  a subsidiary of 
 has sold  and  to 	 has sold  to  Driving Safety Forward™	 has sold  A division of Carrier Commercial Refrigeration, Inc. to 	 has sold  to  A BOEING COMPANY	 has sold  to 	 has acquired  Wabi Development Corporation	 has been recapitalized by 



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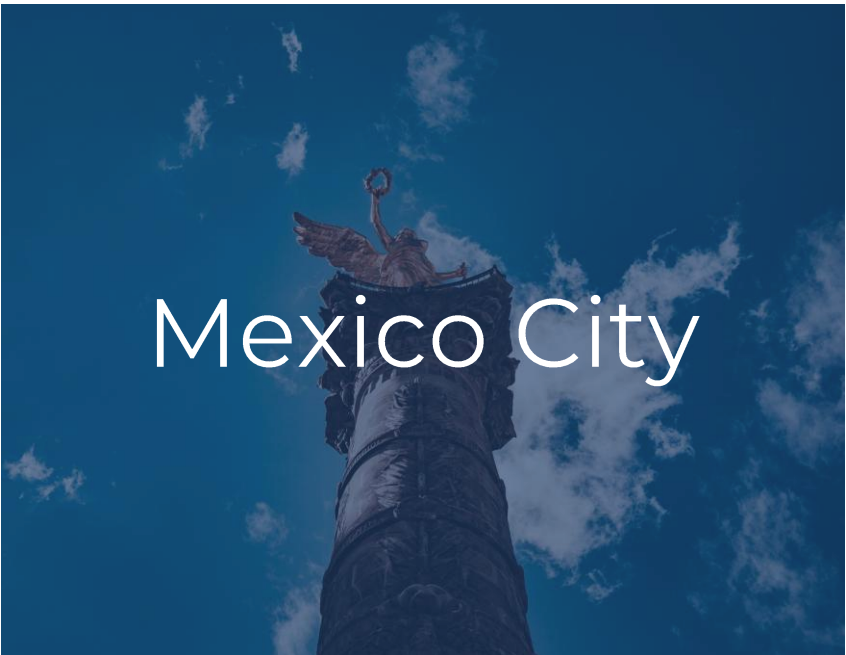
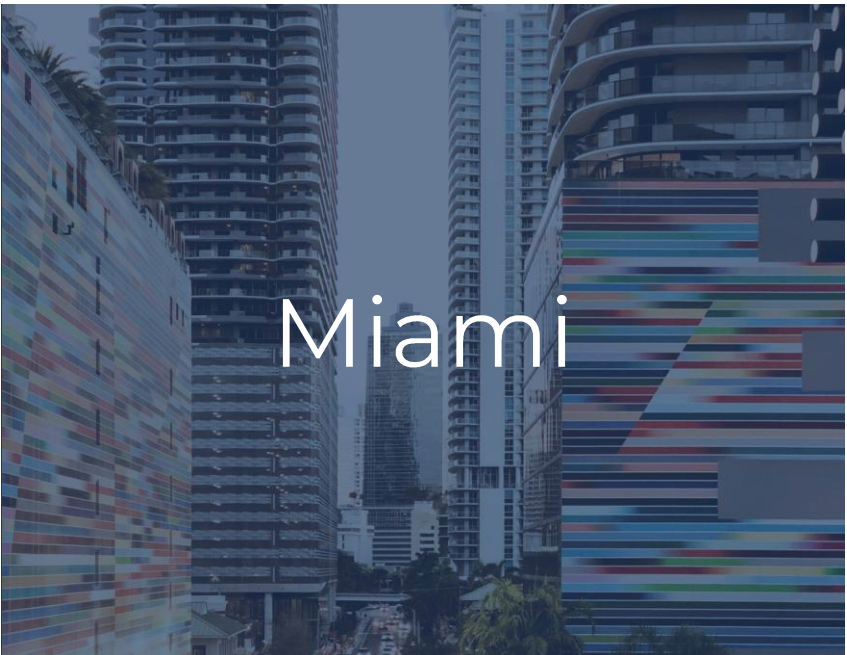


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40+ years with Grupo Industrial Saltillo with experience as Director, Corp. Dev. and extensive global commercial experience
Instituto Tecnologico y de Estudios Superiores de Monterrey
MBA and BS in Industrial Engineering



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Years of Experience

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