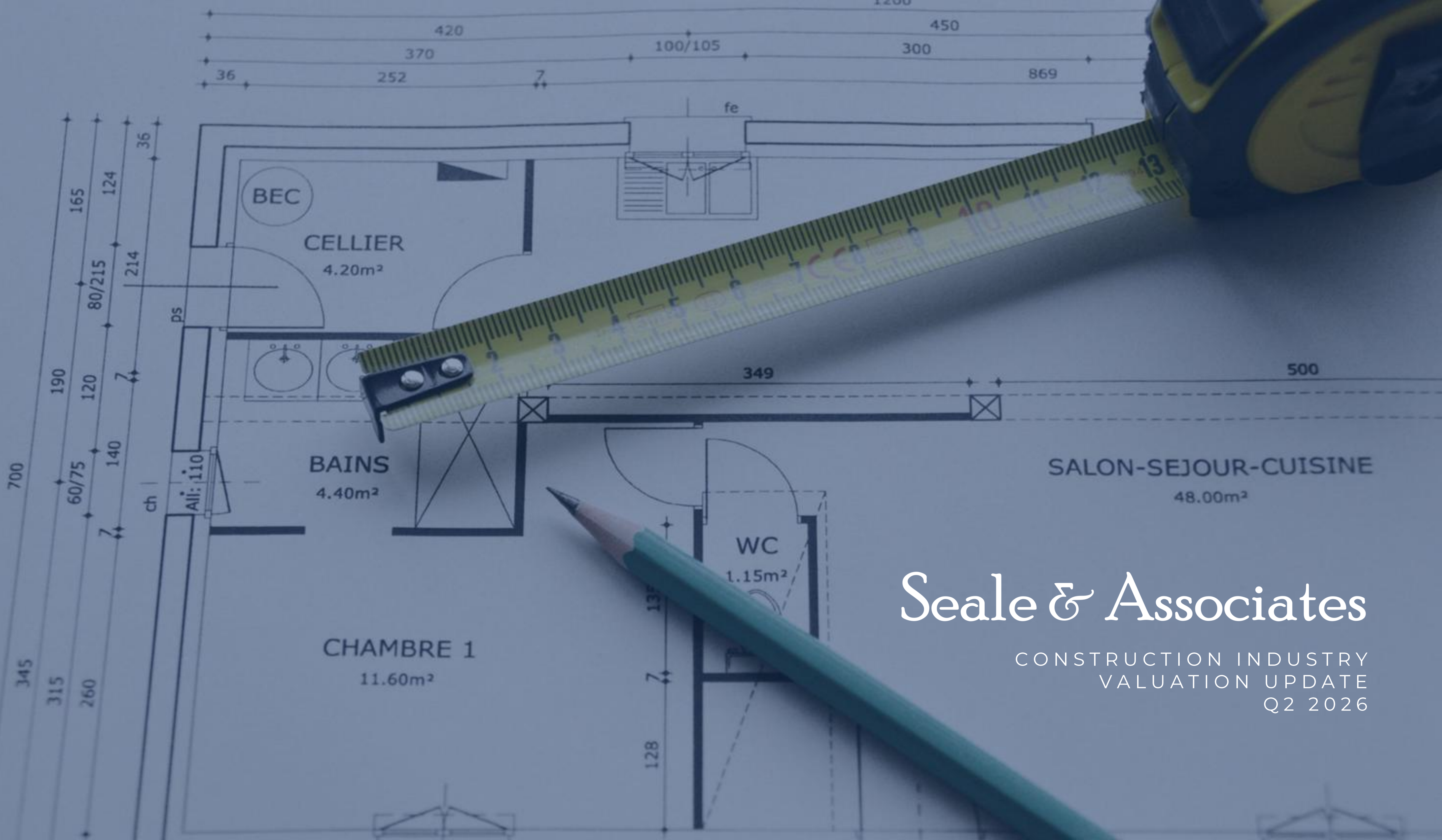




Seale & Associates

CONSTRUCTION INDUSTRY
VALUATION UPDATE
Q2 2026

Table of Contents

Industry Overview	4
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Global Comparable Public Companies	5
<i>Construction, Materials, Machinery, Equipment Rental</i>	

Global Transactions	11
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About Seale	14
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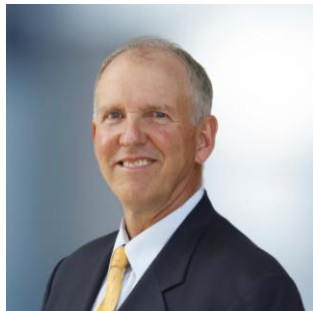
Introduction

We are pleased to share our Construction Industry Valuation Multiples Update for Q2 2026.

At Seale & Associates, we are committed to providing process-driven solutions designed to optimize value and achieve our client’s strategic objectives in a range of transactions, including **Mergers, Acquisitions, Divestitures and Carve-Outs, Business Sales, Recapitalizations, and Joint Ventures**, among other corporate finance and strategy consulting services.

Over the course of 25+ years, we have successfully served clients all over the world, and we are delighted to continue providing investment banking advisory services to our clients who are looking to grow through acquisitions or optimize their portfolios through strategic divestitures.

Seale has extensive experience advising leading multinational companies, private equity firms, and family-owned businesses across a wide range of industries.



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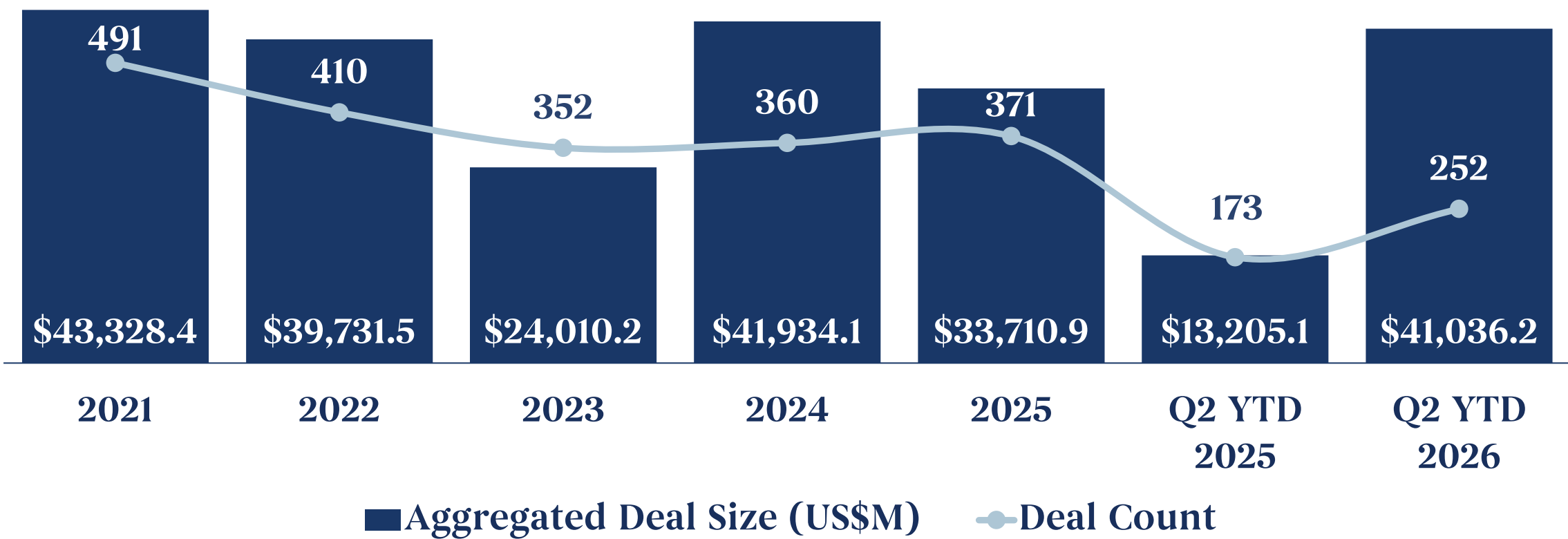
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Construction Industry Overview

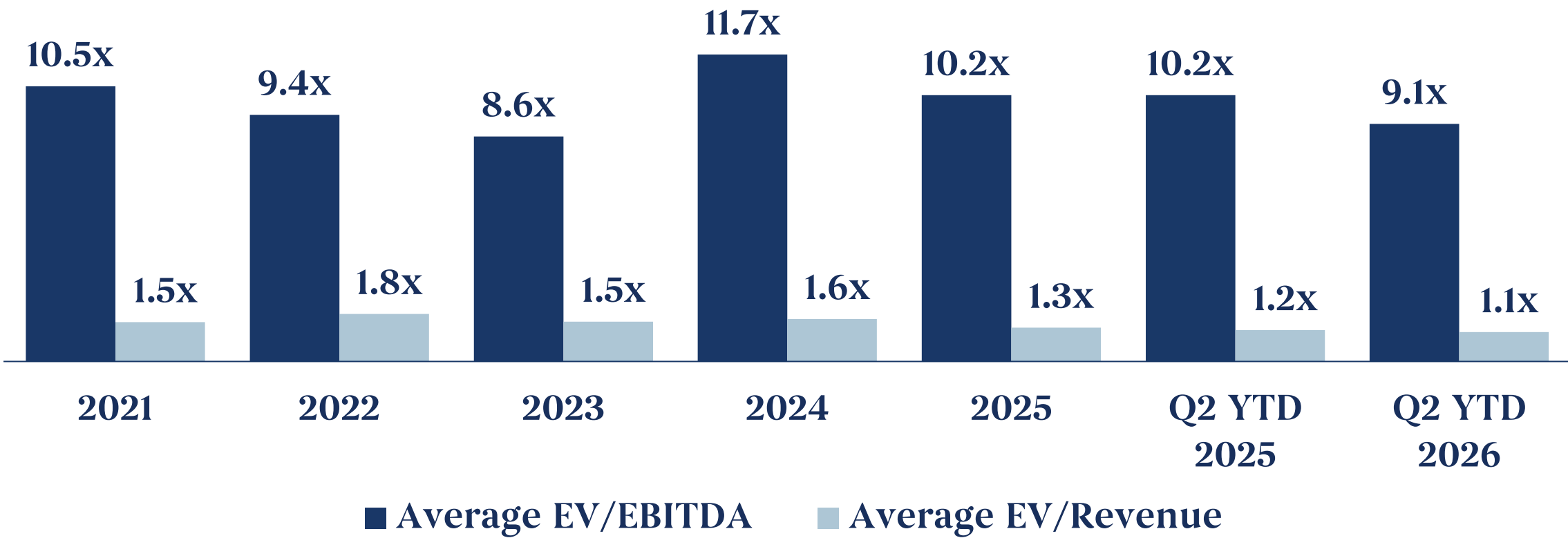
M&A Trends and Market Intelligence

- **The global construction industry has reached US\$16,456.8B in 2025 and is expected to grow to US\$21,735.7B by 2030**, reflecting a **CAGR of 5.7%**. This expansion is supported by continued activity across building, infrastructure and specialty construction projects, highlighting the sector’s importance to economic growth worldwide
- **Growth is supported by** accelerating urbanization, **expanding public infrastructure** programs, increasing **residential construction** demand and **rising investment** in smart infrastructure projects, while growing demand for **sustainable building materials** continues to support long-term construction activity across multiple end markets
- The industry is also **being shaped** by increasing adoption of **digital construction technologies, automation and robotics, modular and prefabricated construction methods**, and advanced building materials, which are improving project efficiency, reducing costs and supporting growth across diverse construction segments
- **M&A activity in the construction sector** continues to **accelerate** as companies **pursue acquisitions to capture growth opportunities, expand capabilities and address productivity challenges amid rising demand for infrastructure, housing, data centers and energy-related projects**. Annual deal volume increased from approximately 1,100 transactions during 2014–2019 to about 1,800 between 2020–2024, while reported deal value rose 55%
- **Construction firms** are increasingly **targeting acquisitions that enhance service offerings, strengthen technical and digital capabilities, and support geographic expansion into attractive end markets**. M&A **strategies** are also **focused on** gaining expertise in areas such as **automation, modular construction, renewable energy and specialized engineering** services to improve competitiveness and execution capabilities

Construction Industry M&A Deal Size and Volume



Construction Industry M&A Average EV/EBITDA and EV/Revenue



Source: Capital IQ, Business Research Company, McKinsey & Company

Construction - Global Comparable Public Companies (1/2)

The table below presents selected publicly traded companies in the sector, serving as benchmarks for valuation, scale, and operating performance across comparable business models

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026 EV/ EBITDA		EV/ Revenue
							2024	2025			
ACS		ESP	\$38,990	\$42,970	\$59,306	5.3%	7.9x	8.7x	13.7x		0.7x
AECOM		USA	\$8,971	\$11,479	\$15,393	9.7%	14.5x	12.0x	7.7x		0.7x
Bouygues		FRA	\$21,506	\$33,249	\$64,354	9.4%	5.2x	5.1x	5.5x		0.5x
Eiffage		FRA	\$14,024	\$26,927	\$30,001	16.2%	5.7x	5.8x	5.6x		0.9x
Kajima Corporation		JPN	\$16,867	\$19,639	\$18,812	9.0%	10.4x	12.6x	11.6x		1.0x
Obayashi		JPN	\$13,774	\$13,613	\$16,524	8.6%	12.8x	10.4x	9.6x		0.8x

Construction - Global Comparable Public Companies (2/2)

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026 EV/ EBITDA		EV/ Revenue
							2024	2025			
Quanta Services		USA	\$108,049	\$114,103	\$32,905	13.4%	14.0x	15.8x	25.9x		3.5x
Skanska		SWE	\$11,074	\$10,974	\$17,967	5.5%	11.5x	10.5x	11.2x		0.6x
Taisei		JPN	\$14,291	\$15,703	\$13,350	10.0%	22.1x	11.9x	11.8x		1.2x
Vinci		FRA	\$77,385	\$106,915	\$86,541	17.8%	7.4x	7.3x	6.9x		1.2x
■ Excluded from mean						Mean	9.4x	9.4x	9.3x		0.9x
						Median	10.9x	10.4x	10.4x		0.9x

Construction Materials - Global Comparable Public Companies (1/2)

The table below presents selected publicly traded companies in the sector, serving as benchmarks for valuation, scale, and operating performance across comparable business models

Company	Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026 EV/EBITDA EV/Revenue	
						2024	2025		
Ambuja Cements	 IND	\$11,082	\$12,400	\$4,216	16.8%	23.0x	22.8x	17.5x	2.9x
CEMEX	 MEX	\$17,412	\$23,453	\$17,038	19.8%	5.3x	6.2x	6.9x	1.4x
CRH	 IRL	\$71,497	\$90,160	\$38,632	21.5%	10.0x	11.4x	10.9x	2.3x
Grasim Industries	 IND	\$22,246	\$50,835	\$19,463	19.8%	12.5x	13.5x	13.2x	2.6x
GCC	 MEX	\$3,901	\$3,699	\$1,512	33.6%	6.0x	5.7x	7.3x	2.4x
Heidelberg Materials	 DEU	\$33,544	\$41,409	\$24,830	21.0%	6.0x	8.8x	7.9x	1.7x

Construction Materials - Global Comparable Public Companies (2/2)

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026 EV/ EBITDA		EV/ Revenue
							2024	2025			
Holcim		CHE	\$49,891	\$55,475	\$19,527	23.3%	8.5x	7.8x	12.2x		2.8x
James Hardie		IRL	\$15,333	\$19,885	\$5,411	24.1%	14.6x	12.7x	15.2x		3.7x
Martin Marietta Materials		USA	\$34,628	\$40,045	\$6,688	33.8%	17.5x	17.3x	17.7x		6.0x
Vulcan Materials		USA	\$38,279	\$43,354	\$8,116	30.7%	17.6x	17.9x	17.4x		5.3x
■ Excluded from mean						Mean	11.6x	12.0x	12.6x		2.6x
						Median	11.3x	12.1x	12.7x		2.7x

Construction Machinery - Global Comparable Public Companies

The table below presents selected publicly traded companies in the sector, serving as benchmarks for valuation, scale, and operating performance across comparable business models

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026	
							2024	2025	EV/ EBITDA	EV/ Revenue
Caterpillar		USA	\$490,484	\$530,233	\$74,729	20.0%	12.6x	15.6x	35.5x	7.1x
Deere & Company		USA	\$171,229	\$229,458	\$47,337	18.7%	12.1x	20.0x	25.9x	4.8x
Doosan		KOR	\$14,461	\$24,923	\$13,421	9.7%	9.1x	14.8x	19.2x	1.9x
Hitachi Construction Machinery		JPN	\$6,877	\$9,854	\$8,788	15.8%	5.9x	6.1x	7.1x	1.1x
Komatsu		JPN	\$34,531	\$41,821	\$26,247	18.1%	6.4x	6.8x	8.8x	1.6x
Sany Heavy Industry		CHN	\$23,152	\$18,814	\$14,490	13.8%	16.2x	15.9x	9.4x	1.3x
Terex		USA	\$8,267	\$10,624	\$6,677	8.5%	5.7x	8.5x	18.6x	1.6x
XCMG Construction Machinery		CHN	\$13,929	\$16,905	\$15,790	11.3%	11.4x	12.3x	9.5x	1.1x
■ Excluded from mean						Mean	10.3x	11.4x	8.7x	1.9x
						Median	10.2x	13.6x	14.1x	1.6x

Construction Equipment Rental - Global Comparable Public Companies

The table below presents selected publicly traded companies in the sector, serving as benchmarks for valuation, scale, and operating performance across comparable business models

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026 EV/ EBITDA		EV/ Revenue
							2024	2025			
Emeco		AUS	\$347	\$446	\$552	37.1%	2.6x	2.6x	2.2x		0.8x
Finning International		CAN	\$9,213	\$10,883	\$7,861	11.0%	6.6x	7.9x	12.6x		1.4x
Herc		USA	\$4,787	\$14,387	\$4,856	21.6%	10.6x	11.8x	13.7x		3.0x
Kanamoto		JPN	\$1,056	\$1,093	\$1,329	24.8%	2.5x	2.5x	3.3x		0.8x
Speedy Hire		GBR	\$124	\$487	\$552	15.9%	3.4x	3.7x	5.6x		0.9x
Sunbelt Rentals		USA	\$30,650	\$41,239	\$11,154	28.1%	8.6x	7.5x	13.2x		3.7x
Tokyo Century		JPN	\$7,496	\$38,769	\$9,219	30.4%	14.9x	13.9x	13.8x		4.2x
United Rentals		USA	\$70,972	\$85,835	\$16,832	29.8%	12.3x	13.0x	17.1x		5.1x
■ Excluded from mean						Mean	6.7x	7.9x	9.2x		2.1x
						Median	7.6x	7.7x	12.9x		2.2x

Construction - Global Transactions (1/3)

The table below highlights selected global M&A transactions during Q2 2026, illustrating strategic acquisitions focused on scale, product diversification, or geographic expansion within the sector

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Jun-26		USA	Pave America , a provider of paving and pavement maintenance services, acquired Bennett Paving , a contractor of asphalt paving and pavement maintenance		-	100.0%	-	-	-
Jun-26		USA	Martin Marietta , a supplier of aggregates and building materials, acquired Lhoist North America , a producer of lime and industrial mineral products			100.0%	\$13,500.0	17.5x	7.8x
Jun-26		FRA	Eurazeo , an investment firm focused on infrastructure and private equity, acquired a majority stake in Lauralu , a manufacturer of modular and temporary industrial buildings			>50.0%	-	-	-
Jun-26*		ZAF	A.P. Moller Capital , an infrastructure investment firm, agreed to acquire Mainstream Renewable Power South Africa , a developer and independent power producer of renewable energy		-	100.0%	-	-	-
Jun-26		AUS	Symal Group , a provider of civil construction and infrastructure services, acquired Shamrock Civil Engineering , a civil contractor serving the defense, resources, and utilities markets		-	100.0%	\$51.0	4.8x	0.2x
Jun-26*		SWE	Infrea , a provider of infrastructure services, agreed to acquire Netel Holding , a provider of construction and maintenance services for power and communication networks		-	Merger	-	-	-
Jun-26	Falling Springs Quarry	USA	Breedon Group , a vertically integrated producer of construction materials, acquired Falling Springs Quarry , an automated limestone quarry near St. Louis		-	100.0%	\$120.0	-	-

Source: Capital IQ, Companies' Press Releases, Mergermarket

Construction - Global Transactions (2/3)

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
May-26		JPN	Kinden , a provider of electrical, telecommunications, and HVAC installation services, acquired a majority stake in Kodensha , a contractor of electrical equipment installation works			>50.0%	\$207.3	21.9x	2.2x
May-26*		ITA	Lizard Renewables , a developer of renewable energy projects, agreed to acquire a 73.5% stake in PLC , an installer of electrical and renewable energy infrastructure			73.5%	\$72.3	3.7x	0.6x
May-26	Modern Group of Companies	CAN	VINCI Construction , a provider of construction and civil engineering services, acquired Modern Group of Companies , a roadworks contractor and producer of asphalt mixes		-	100.0%	-	-	-
May-26*		AUS	Mott MacDonald , a provider of engineering and management consultancy services, agreed to acquire Leed Engineering and Construction , a civil contractor of water infrastructure projects		-	100.0%	-	-	-
May-26*		ROM	Strabag , a provider of construction and civil engineering services, agreed to acquire BAWI Construction , a provider of railway infrastructure construction and modernization services		-	100.0%	-	-	-
May-26		USA	SOLV Energy , a provider of infrastructure services to the power industry, acquired Roberson Waite Electric , a provider of utility substation construction and commissioning services		-	100.0%	-	-	-
Apr-26		USA	Cannon Design , a provider of architecture, engineering, and consulting services, acquired Ennead Architects , a provider of architectural design and planning services		-	100.0%	-	-	-

Construction - Global Transactions (3/3)

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Apr-26		TUR	Heidelberg Materials , a manufacturer of cement and building materials, increased its stake from 39.7% to 79.4% in Akçansa , a manufacturer of cement, clinker, ready-mix concrete, and aggregates			39.7%	\$527.2	12.3x	2.0x
Apr-26*		GAB	Holding Ack , a holding company with operations in infrastructure, agreed to acquire a 90% stake in Colas Gabon , a road infrastructure contractor and aggregates producer	Holding Ack		90.0%	-	-	-
Apr-26		COL	Next Utility Ventures , an investment fund focused on utility infrastructure, acquired Reciclados Industriales de Colombia , a processor of construction and demolition waste into aggregates		-	100.0%	-	-	-
Apr-26	I-4 Ultimate Project	USA	John Laing Group (JLG) , an investor in infrastructure projects, acquired the remaining 50.0% stake in I-4 Ultimate Project , a public-private highway partnership in central Florida, resulting in JLG's full ownership	John laing	SKANSKA	50.0%	-	-	-
Apr-26		MYS	YTL Cement , a manufacturer of cement and building materials, acquired a 53.5% stake in Concrete Engineering Products Berhad , a manufacturer of spun concrete piles and poles		Multiple sellers	53.5%	\$27.1	6.7x	3.2x

*Announced transaction pending approval and other customary closing conditions

CEMEX

TARGET
Concrete Pumping
Business

TRANSACTION TYPE
Divestiture advisory

INDUSTRIES
Construction and
Building Products

GEOGRAPHY
Monterrey, Mexico

SITUATION

Seale & Associates acted as exclusive financial advisor to CEMEX (BMV: CEMEX CPO) in the divestiture of its Concrete Pumping Business to Pumping Team. The transaction value was US\$109 million, including US\$80 million at closing and an additional US\$29 million in purchase price contingent on future performance targets.

SEALE & ASSOCIATES’ APPROACH

Seale managed a competitive auction process with potential strategic and financial buyers. Seale’s disciplined approach allowed our client to maintain momentum and negotiating leverage throughout the process and ensure closing at a premium value and favorable terms.

OUTCOME

The process resulted in the successful acquisition of CEMEX’s Concrete Pumping Business by Pumping Team, which will become the supplier of ready-mix concrete pumping to CEMEX and its customers in Mexico.

“We look forward to
maintaining a long-term win-
win relationship”



“We are pleased to have been able to represent CEMEX in this strategic divestiture of its concrete pumping business in Mexico.

We wish the new owners of the Pumping Team and Nexxus Capital business every success.

We look forward to maintaining a long-term win-win relationship in their business relationship with CEMEX.”

Sergio Garcia del Bosque
Managing Director, Seale & Associates

FANOSA

TARGET

Fanosa, S.A. de C.V.
("FANOSA")

TRANSACTION TYPE

Divestiture advisory

INDUSTRIES

Construction and
Building Products

GEOGRAPHY

Hermosillo, Mexico

SITUATION

Seale & Associates acted as exclusive financial advisor to the Shareholders of Fanosa, S.A. de C.V. ("FANOSA"), a leading provider of solutions for the construction market on the sale of its business to Grupo Lamosa S.A.B. de C.V. (BMV: LAMOSA).

SEALE & ASSOCIATES' APPROACH

Seale managed a competitive process. Seale's disciplined approach allowed our client to maintain momentum and negotiating leverage throughout the process and ensure closing at a premium value and favorable terms.

OUTCOME

The process resulted in the successful acquisition of FANOSA by Grupo Lamosa strengthening the growth and diversification strategy that can create a more integral product offering focused on providing sustainable solutions for the construction market.

"We wish them continued
success and growth"



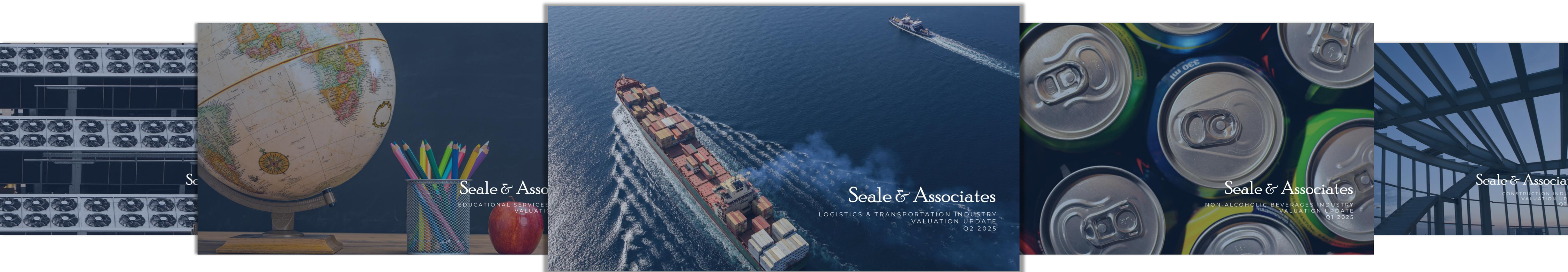
"FANOSA has built a great platform for the production and distribution of expanded polystyrene products with tremendous success in Mexico and the U.S.

We congratulate our client and the employees of FANOSA and we wish them continued success and growth after the acquisition by LAMOSA."

Sergio Garcia del Bosque
Managing Director, Seale & Associates

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Global M&A Representative Engagements

 has been acquired by 	 has sold a controlling interest to 	 has sold  Zinc Oxide Corporation a subsidiary of 	 has acquired  from 	 has been acquired by 	 Oxbow's Senior Subordinated debt issued by  was refinanced by 	 has acquired 
 has sold  to 	 has sold  and  to 	 has sold  to  GE Power Systems	 has sold  to  ALL METALS PROCESSING	 has sold Triumph Air Repair, the APU Overhaul Operations of Triumph Aviation Services – Asia, and Triumph Engines businesses to  THE GORES GROUP	 has acquired 	 has sold its GRACE Membranes business  a subsidiary of 
 has sold  and  to 	 has sold  to  Driving Safety Forward™	 has sold  A division of Carrier Commercial Refrigeration, Inc. to 	 has sold  to  A BOEING COMPANY	 has sold  to 	 has acquired 	 has been recapitalized by 



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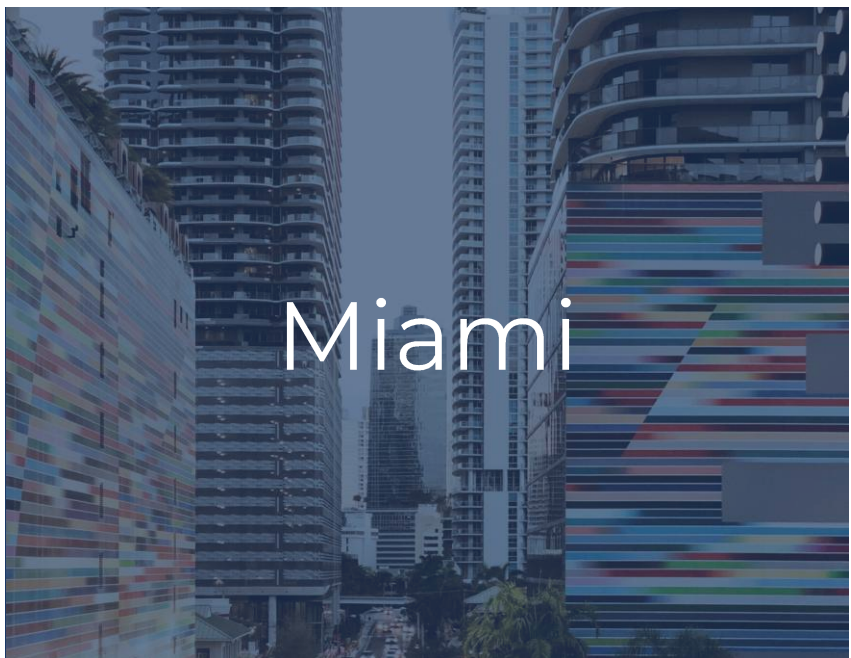
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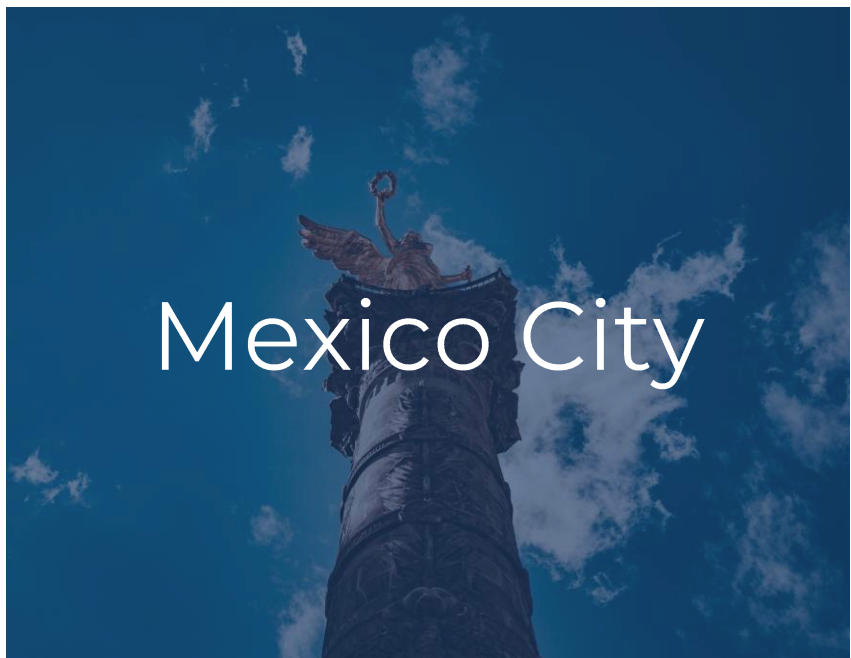
40+ years with Grupo Industrial Saltillo with experience as Director, Corp. Dev. and extensive global commercial experience
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MBA and BS in Industrial Engineering



Washington D.C.



Miami



Mexico City



Monterrey



San Luis Potosi

For over 25 years, Seale & Associates has served leading public and private companies from around the world and operating in a broad range of industries with a high level of quality, integrity and independence while presenting innovative ideas and trusted solutions to address their most complex dealings

+25
Years of
Experience

+\$50B
Closed Transactions
Globally

Services & Solutions

- Mergers & Acquisitions
- Divestitures
- Joint Ventures / Alliances
- Recapitalizations
- Due Diligence / Support
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We have worked repeatedly with many of the most well-known and respected companies in the world...

...as well as with many private equity funds, family-offices and privately held companies.





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Creative Solutions. Trusted Advice.