



Seale & Associates

HEALTHCARE INDUSTRY
VALUATION UPDATE
Q2 2026

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Introduction

We are pleased to share our Healthcare Industry Valuation Multiples Update for Q2 2026.

At Seale & Associates, we are committed to providing process-driven solutions designed to optimize value and achieve our client’s strategic objectives in a range of transactions, including **Mergers, Acquisitions, Divestitures and Carve-Outs, Business Sales, Recapitalizations, and Joint Ventures**, among other corporate finance and strategy consulting services.

Over the course of 25+ years, we have successfully served clients all over the world, and we are delighted to continue providing investment banking advisory services to our clients who are looking to grow through acquisitions or optimize their portfolios through strategic divestitures.

Seale has extensive experience advising leading multinational companies, private equity firms, and family-owned businesses across a wide range of industries.



James A. Seale | President
jseale@sealeassociates.com



Brett M. Carmel | Senior Managing Director
bcarmel@sealeassociates.com



Robert Whitney | Managing Director
rwhitney@sealeassociates.com



Sergio Garcia del Bosque | Managing Director
sgarcia@sealeassociates.com



Carlos Hernandez Goudet | Managing Director
chernandez@sealeassociates.com



Alejandro Montemayor | Director
amontemayor@sealeassociates.com



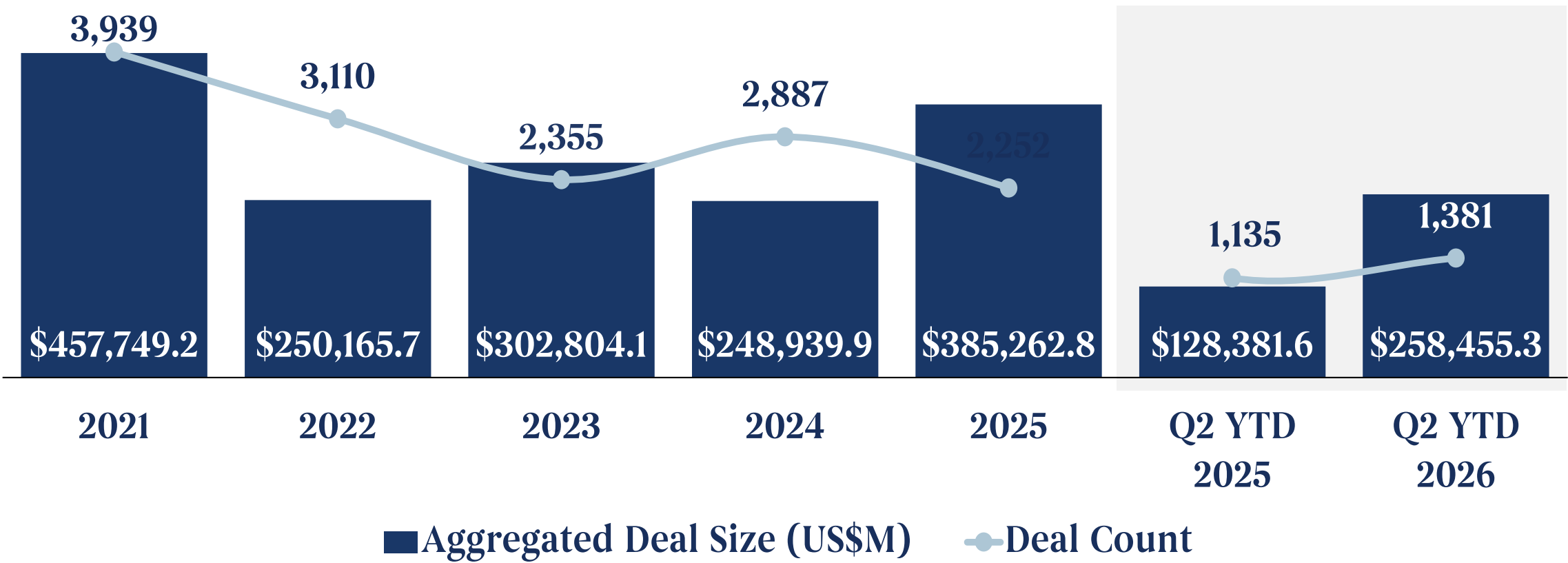
Armando Rios | Vice President
arios@sealeassociates.com

Healthcare Industry Overview

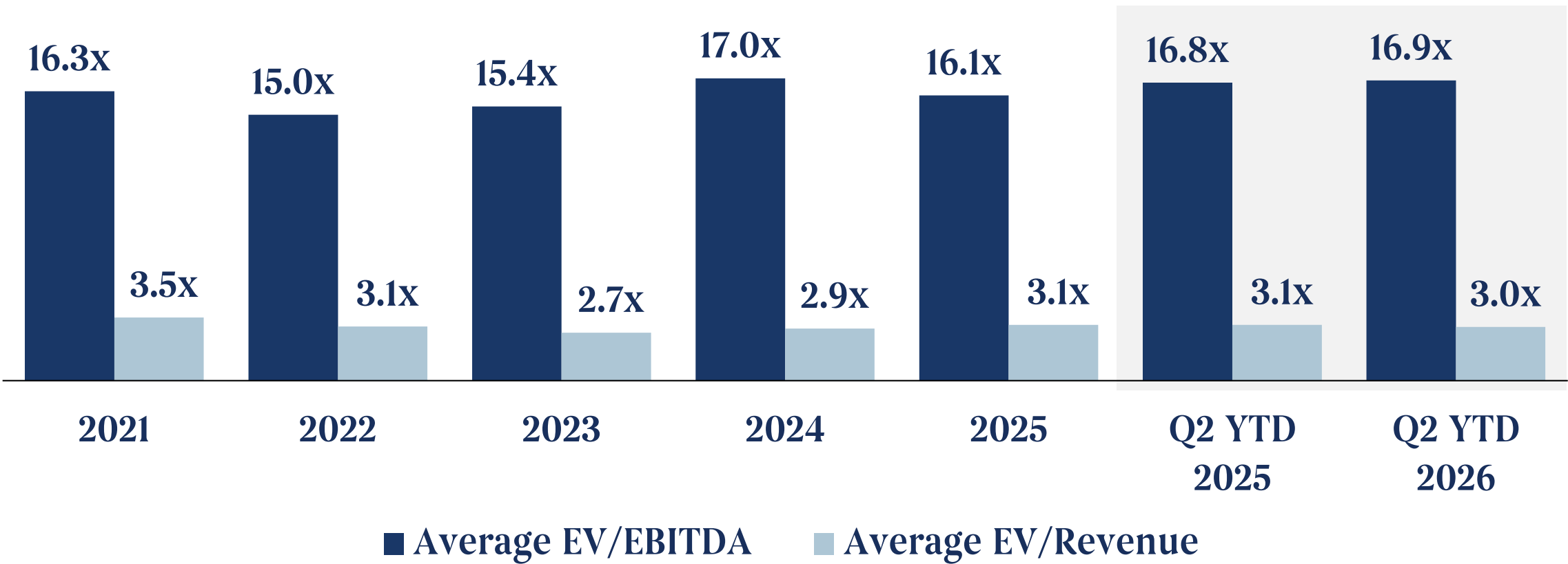
M&A Trends and Market Intelligence

- The **global healthcare services market** was valued at approximately **US\$8.6T in 2025** and is projected to reach **US\$20.1T by 2035**, growing at a **CAGR of 8.9%** during the forecasted period
- Market growth** continues to be driven by **rising healthcare expenditures, increasing demand for preventive and personalized care, expanding telehealth adoption, and continued investments in hospital modernization** and integrated healthcare delivery systems
- Growing **integration of AI-enabled healthcare, telemedicine, remote patient monitoring, cloud-based management systems, and digital healthcare infrastructure** is improving accessibility, operational efficiency, and patient outcomes across the industry
- The Healthcare and Life Sciences M&A market remained active, supported by **favorable market dynamics, macroeconomic tailwinds, and sustained investment appetite**, with carve-out transactions also contributing to momentum
- M&A activity was driven by **consolidation of fragmented subsectors, divestment of non-core assets, and adoption of digital and AI technologies**, enabling companies to **enhance efficiency** and **refocus on core growth areas**
- Competitive processes and **strong Private Equity appetite**, supported by **macroeconomic recovery and high demand for quality assets** with ESG credentials, kept **valuations elevated** and **sustained a buoyant M&A environment**

Healthcare Industry M&A Deal Size and Volume



Healthcare Industry M&A Average EV/EBITDA and EV/Revenue



Source: Capital IQ, Globe Newswire, Alvarez & Marsal, and Other Industry Reports

Pharmaceutical – Global Comparable Public Companies (1/3)

The table below presents selected publicly traded companies in the sector, serving as benchmarks for valuation, scale, and operating performance across comparable business models

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026 EV/EBITDA EV/Revenue	
							2024	2025		
AbbVie		USA	\$444,596	\$508,161	\$64,386	47.1%	13.9x	15.1x	16.8x	7.9x
Amgen		USA	\$195,439	\$240,724	\$38,095	45.1%	17.7x	13.3x	14.0x	6.3x
AstraZeneca		GBR	\$290,158	\$316,690	\$61,366	33.3%	14.9x	13.8x	15.5x	5.2x
Bayer Aktiengesellschaft		DEU	\$54,335	\$91,287	\$51,839	23.0%	5.7x	9.0x	7.6x	1.8x
Bristol-Myers Squibb Company		USA	\$117,664	\$153,275	\$49,186	39.4%	7.4x	7.2x	7.9x	3.1x
Chugai Pharmaceutical		JPN	\$76,282	\$71,052	\$8,261	48.0%	18.5x	18.7x	17.9x	8.6x
CSL		AUS	\$38,015	\$50,248	\$15,407	32.1%	23.7x	17.2x	10.2x	3.3x

Pharmaceutical – Global Comparable Public Companies (2/3)

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026	
							2024	2025	EV/ EBITDA	EV/ Revenue
Eli Lilly and Company		USA	\$1,069,581	\$1,107,221	\$79,666	45.7%	53.8x	34.6x	30.4x	13.9x
Gilead Sciences		USA	\$156,860	\$168,150	\$30,457	48.9%	8.8x	11.1x	11.3x	5.5x
GSK		GBR	\$104,675	\$124,894	\$44,053	35.0%	7.4x	7.8x	8.1x	2.8x
Haleon		GBR	\$40,638	\$50,379	\$14,796	25.1%	15.3x	15.4x	13.6x	3.4x
Johnson & Johnson		USA	\$611,361	\$644,297	\$97,929	35.3%	12.3x	14.0x	18.7x	6.6x
Merck & Co.		USA	\$317,372	\$360,840	\$66,569	45.0%	14.5x	8.5x	12.1x	5.4x
Merck KGaA		DEU	\$72,943	\$82,473	\$23,941	27.1%	14.1x	10.3x	12.7x	3.4x

Pharmaceutical – Global Comparable Public Companies (3/3)

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026	
							2024	2025	EV/ EBITDA	EV/ Revenue
Novartis		CHE	\$286,771	\$326,997	\$56,693	40.9%	11.8x	10.8x	14.1x	5.8x
Novo Nordisk		DNK	\$212,768	\$231,832	\$50,341	53.3%	31.5x	13.1x	8.6x	4.6x
Pfizer		USA	\$137,243	\$189,196	\$63,696	41.4%	16.3x	8.0x	7.2x	3.0x
Roche Holding		CHE	\$328,545	\$355,512	\$77,920	38.6%	10.7x	10.7x	11.8x	4.6x
Sanofi		FRA	\$103,115	\$120,037	\$55,888	26.4%	10.4x	9.7x	8.1x	2.1x
Takeda Pharmaceutical		JPN	\$50,105	\$80,143	\$28,416	27.8%	9.3x	9.0x	10.1x	2.8x
Vertex Pharmaceuticals		USA	\$126,073	\$115,063	\$12,587	41.7%	23.1x	22.1x	21.9x	9.1x
Excluded from mean						Mean	12.3x	11.7x	11.9x	4.4x
						Median	14.1x	11.1x	12.1x	4.6x

Medical Devices & Equipment – Global Comparable Public Companies (1/2)

The table below presents selected publicly traded companies in the sector, serving as benchmarks for valuation, scale, and operating performance across comparable business models

Company	Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026 EV/EBITDA EV/Revenue	
						2024	2025		
Ansell	 AUS	\$3,049	\$3,685	\$2,010	18.7%	10.6x	11.1x	9.8x	1.8x
Baxter International	 USA	\$11,011	\$18,654	\$11,470	17.7%	9.9x	10.5x	9.2x	1.6x
Becton, Dickinson and Company	 USA	\$41,698	\$58,161	\$22,484	28.3%	15.9x	13.1x	9.2x	2.6x
Boston Scientific	 USA	\$63,438	\$73,254	\$20,996	26.2%	30.9x	34.3x	13.3x	3.5x
Cardinal Health	 USA	\$55,638	\$60,777	\$250,735	1.7%	9.3x	12.3x	14.5x	0.2x
ConvaTec Group	 GBR	\$5,575	\$7,005	\$2,491	24.6%	15.7x	14.0x	11.4x	2.8x
Edwards Lifesciences	 USA	\$52,087	\$49,098	\$6,512	29.7%	23.4x	23.6x	25.4x	7.5x

Medical Devices & Equipment – Global Comparable Public Companies (2/2)

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026	
							2024	2025	EV/ EBITDA	EV/ Revenue
ICU Medical		USA	\$3,664	\$4,715	\$2,160	15.1%	15.6x	13.6x	14.4x	2.2x
West Pharmaceutical Services		USA	\$25,362	\$25,162	\$3,327	27.8%	28.6x	21.8x	27.2x	7.6x
JMS		JPN	\$67	\$192	\$405	6.8%	7.2x	6.1x	7.0x	0.5x
Medtronic		IRL	\$100,138	\$120,546	\$36,364	28.6%	14.1x	14.2x	11.6x	3.3x
Merit Medical Systems		USA	\$4,136	\$4,470	\$1,579	21.4%	21.5x	19.8x	13.2x	2.8x
Stryker		USA	\$120,697	\$132,966	\$25,837	27.6%	25.9x	24.5x	18.7x	5.1x
Teleflex		USA	\$5,612	\$8,017	\$2,255	21.3%	17.0x	9.4x	16.7x	3.6x
Excluded from mean						Mean	14.4x	14.0x	12.9x	2.9x
						Median	15.8x	13.8x	13.3x	2.8x

Hospitals – Global Comparable Public Companies (1/3)

The table below presents selected publicly traded companies in the sector, serving as benchmarks for valuation, scale, and operating performance across comparable business models

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026 EV/ EBITDA EV/ Revenue	
							2024	2025		
Ardent Health		USA	\$1,411	\$3,484	\$6,406	11.9%	7.2x	5.0x	4.6x	0.5x
Auna		LUX	\$380	\$1,416	\$1,324	18.7%	7.1x	5.7x	5.7x	1.1x
Community Health Systems		USA	\$452	\$10,986	\$11,983	14.0%	8.2x	7.9x	6.6x	0.9x
Ekachai Medical Care		THA	\$120	\$99	\$37	30.3%	10.7x	9.0x	8.7x	2.6x
Encompass Health		USA	\$10,027	\$13,551	\$6,206	23.9%	10.9x	11.3x	9.1x	2.2x
Garofalo Health Care		ITA	\$537	\$800	\$559	15.6%	9.5x	9.4x	9.2x	1.4x
GPT Healthcare		IND	\$129	\$134	\$52	17.1%	16.5x	15.3x	15.0x	2.6x
HCA Healthcare		USA	\$86,493	\$138,599	\$78,013	21.4%	9.3x	9.0x	8.3x	1.8x

Hospitals – Global Comparable Public Companies (2/3)

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026 EV/ EBITDA EV/ Revenue	
							2024	2025		
Honliv Healthcare Management Group Company		CHN	\$109	\$89	\$103	13.6%	10.5x	6.7x	6.3x	0.9x
Hospital Mater Dei		BRA	\$310	\$621	\$434	21.4%	7.8x	6.7x	6.7x	1.4x
IHH Healthcare		MYS	\$18,174	\$22,202	\$6,367	22.4%	11.7x	14.5x	15.5x	3.5x
KPJ Healthcare		MYS	\$3,522	\$4,286	\$1,063	25.0%	13.3x	14.9x	16.1x	4.0x
Médica Sur		MEX	\$375	\$336	\$271	20.8%	5.1x	5.8x	6.0x	1.2x
MEDICLIN		DEU	\$215	\$565	\$937	14.2%	5.4x	4.8x	4.2x	0.6x
Middle East Healthcare Company		SAU	\$781	\$1,444	\$834	18.4%	18.6x	12.3x	9.4x	1.7x
Nonthavej Hospital		THA	\$91	\$46	\$70	20.4%	6.9x	5.4x	3.2x	0.7x

Hospitals – Global Comparable Public Companies (3/3)

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026	
							2024	2025	EV/ EBITDA	EV/ Revenue
PT Bundamedik		IDN	\$85	\$142	\$91	12.6%	14.5x	13.1x	12.4x	1.6x
Pure Health Holding		ARE	\$6,685	\$10,340	\$7,783	15.3%	15.7x	9.0x	8.7x	1.3x
Ramsay Générale de Santé		FRA	\$1,431	\$5,795	\$6,124	11.8%	9.7x	8.1x	8.0x	0.9x
RHÖN-KLINIKUM Aktiengesellschaft		DEU	\$994	\$984	\$2,316	5.5%	6.7x	6.8x	7.7x	0.4x
Surgery Partners		USA	\$2,177	\$7,826	\$3,344	22.9%	12.3x	10.9x	10.2x	2.3x
Tenet Healthcare		USA	\$16,115	\$30,393	\$21,812	24.3%	6.3x	6.1x	5.7x	1.4x
Universal Health Services		USA	\$9,001	\$14,148	\$18,114	15.6%	8.7x	6.9x	5.0x	0.8x
Excluded from mean						Mean	8.6x	7.9x	7.9x	1.3x
						Median	9.5x	8.1x	8.0x	1.4x

Drug Stores – Global Comparable Public Companies

The table below presents selected publicly traded companies in the sector, serving as benchmarks for valuation, scale, and operating performance across comparable business models

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026 EV/EBITDA EV/Revenue	
							2024	2025		
Clicks Group		ZAF	\$3,244	\$3,438	\$3,021	13.4%	15.3x	14.4x	8.5x	1.1x
Corporativo Fragua		MEX	\$2,452	\$2,416	\$7,815	7.1%	7.9x	5.3x	4.4x	0.3x
CVS Health		USA	\$131,995	\$198,719	\$412,645	4.5%	7.5x	9.3x	10.8x	0.5x
Dimed		BRA	\$316	\$525	\$1,101	8.4%	8.8x	6.9x	5.7x	0.5x
Empreendimentos Pague Menos		BRA	\$501	\$1,146	\$2,962	8.6%	6.4x	6.0x	4.5x	0.4x
Farmacias Benavides		MEX	\$585	\$709	\$1,238	10.3%	5.8x	6.6x	5.5x	0.6x
MatsukiyoCocokara & Co.		JPN	\$5,811	\$5,100	\$6,875	9.7%	8.9x	9.4x	7.6x	0.7x
Nahdi Medical Company		SAU	\$3,218	\$3,365	\$2,800	16.1%	11.6x	10.0x	7.5x	1.2x
Raia Drogasil		BRA	\$5,673	\$7,248	\$8,836	10.0%	13.8x	9.7x	8.2x	0.8x
Excluded from mean						Mean	7.9x	8.3x	8.5x	0.6x
						Median	8.8x	9.3x	7.5x	0.6x

Pharmaceutical Products – Global Transactions (1/2)

The table below highlights selected global M&A transactions during Q2 2026, illustrating strategic acquisitions focused on scale, product diversification, or geographic expansion within the sector

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Jun-26*		USA	Zymeworks , a manager of licensed healthcare assets, agreed to acquire Theravance Biopharma , a developer of respiratory and specialty medicines.		-	100.0%	\$929.0	-	5.2x
Jun-26*		JPN	GNI Group , a global biopharmaceutical company, agreed to acquire AYUMI Pharmaceutical , a Japanese specialty pharmaceutical company.		Multiple Sellers	100.0%	\$279.4	-	-
Jun-26*		USA	Servier Pharmaceuticals , an international pharmaceutical group, agreed to acquire the muscular dystrophy business of Edgewise Therapeutics .			100.0%	\$2,650.0	-	-
May-26*		IND	Anupam Rasayan India , a specialty chemicals manufacturer, agreed to acquire 43.3% of Bliss GVS Pharma , a pharmaceutical formulations maker.		Gulbarga Trading and Investment	43.3%	\$143.3	18.4x	3.3x
May-26		USA	Zydus Worldwide , a subsidiary of Zydus Lifesciences, acquired Assertio Holdings , a specialty pharmaceutical company in pain and neurology.		-	100.0%	\$166.4	31.4x	1.2x

*Announced transactions pending approval and other customary closing conditions

-: Not Disclosed

Pharmaceutical Products – Global Transactions (2/2)

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
May-26*		ROU	Polpharma , a Polish pharmaceutical manufacturer, agreed to acquire Biofarm , a Romanian manufacturer of pharmaceutical products.		Multiple Sellers	100.0%	\$303.5	9.8x	3.6x
May-26*		USA	ArchiMed , a healthcare-focused investment firm, agreed to acquire Esperion Therapeutics , a developer of cardiometabolic therapies.		Multiple Sellers	100.0%	\$1,100.0	17.7x	3.3x
Apr-26*		USA	Teva Pharmaceuticals , a developer of generic and innovative medicines, agreed to acquire Emalex Biosciences , a clinical-stage CNS therapy developer.		Multiple Sellers	100.0%	\$900.0	-	-
Apr-26*		USA	Sun Pharmaceutical Industries , a specialty generics manufacturer, agreed to acquire Organon , a developer of women's health products and biosimilars.		Multiple Sellers	100.0%	\$11,750.0	6.9x	1.9x
Apr-26*		JPN	Suntory Holdings , a beverage and consumer products group, agreed to acquire Daiichi Sankyo Healthcare , a Japanese OTC medicines maker.			100.0%	\$1,551.3	-	-

*Announced transactions pending approval and other customary closing conditions

-: Not Disclosed

Medical Equipment – Global Transactions (1/2)

The table below highlights selected global M&A transactions during Q2 2026, illustrating strategic acquisitions focused on scale, product diversification, or geographic expansion within the sector

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Jun-26*		USA	CVC Capital Partners , a global private equity firm, agreed to acquire a majority stake in WillowWood Global , a manufacturer of prosthetic liners, feet and knees.		Multiple Sellers	ND	-	-	-
Jun-26*		USA	Mitsui Chemicals America , a specialty chemicals producer, agreed to acquire Ultradent Products , a manufacturer of teeth whitening and dental restorative materials.		Multiple Sellers	100.0%	\$900.0	-	2.4x
Jun-26*		USA	Novanta , a supplier of photonics and motion control technologies, agreed to acquire Riverpoint Medical , a manufacturer of minimally invasive surgical consumables.		Multiple Sellers	100.0%	\$1,450.0	-	-
May-26*		USA	Medtronic , a manufacturer of medical devices, agreed to acquire SPR Therapeutics , a developer of short-term peripheral nerve stimulation systems for pain management.		Multiple Sellers	100.0%	\$650.0	-	-
May-26		USA	Boston Scientific , a manufacturer of medical devices, acquired a 33.8% stake in MiRus , a developer of proprietary biomaterials and transcatheter aortic valve implants.		-	33.8%	\$1,500.0	-	-
May-26		ISR	Artivion , a cardiac and vascular surgery company, acquired Endospan , a developer of endovascular stent graft systems for aortic arch disease.		-	100.0%	\$371.3	-	-

Medical Equipment – Global Transactions (2/2)

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Apr-26		USA	ResMed , a manufacturer of sleep and respiratory care devices, acquired Noctrix Health , a developer of wearable neurostimulation therapeutics for restless legs syndrome.		Multiple Sellers	100.0%	\$360.0	-	15.0x
Apr-26		USA	Johnson & Johnson , a manufacturer of medical devices and pharmaceuticals, acquired Atraverse Medical , a developer of left-heart access and radiofrequency guidewire systems.	Johnson&Johnson		100.0%	-	-	-
Apr-26		USA	Stryker , a manufacturer of medical technologies, acquired Amplitude Vascular Systems , a developer of intravascular lithotripsy platforms for peripheral arterial disease.		Multiple Sellers	100.0%	-	-	-
Apr-26		FRA	Revenio Group , a manufacturer of ophthalmic diagnostic devices, acquired Visionix International , a manufacturer of eye care diagnostic and optical retail equipment.	REVENIO	Multiple Sellers	100.0%	\$284.6	14.7x	1.7x
Apr-26		USA	Halma, a group of life-saving technology companies, acquired Surgistar, a manufacturer of ophthalmic surgical blades, cannulas and trephines, as a bolt-on for its MicroSurgical Technology business.		-	100.0%	\$90.0	-	-
Apr-26	View Point Medical	USA	Merit Medical Systems , a manufacturer of medical devices, acquired View Point Medical , a manufacturer of tumor localization imaging systems and tissue markers.		-	100.0%	\$140.0	-	-

*Announced transactions pending approval and other customary closing conditions

ND: Not Disclosed

Hospitals – Global Transactions (1/2)

The table below highlights selected global M&A transactions during Q2 2026, illustrating strategic acquisitions focused on scale, product diversification, or geographic expansion within the sector

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Jun-26*	 Humana	SWE	Ambea , a Nordic elderly and residential care operator, agreed to acquire Humana , a Nordic provider of individual and family care services.		Multiple Sellers	100.0%	\$791.8	7.2x	0.7x
Jun-26		USA	Ventas , a healthcare real estate investment trust, acquired Aston Gardens at Parkland Commons , a 325-unit senior living community in Florida.		 KAYNE ANDERSON	100.0%	\$63.8	-	-
Jun-26*		USA	Investor Group , a consortium of institutional investors, agreed to acquire Curo Health Services , a US operator of hospice and palliative care centers.	Investor Group	 Humana	40.0%	\$900.0	-	-
May-26*		AUS	Stonepeak Partners , an infrastructure investment firm, agreed to acquire Estia Health , Australia's second-largest residential aged care operator.	Stonepeak	 BainCapital	100.0%	-	-	-
May-26*		GBR	Toscafund Asset Management , a UK investment manager, agreed to acquire Spire Healthcare Group , a UK private hospital operator.	TOSCAFUND	-	81.9%	\$2,881.5	8.7x	1.4x

Hospitals – Global Transactions (2/2)

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
May-26*	Portfolio of 86 Outpatient Medical Facilities	USA	Undisclosed Buyer, a third-party investor, agreed to acquire a portfolio of 86 outpatient medical facilities from National Healthcare Properties, a healthcare REIT.	Undisclosed Buyer	 National Healthcare Properties	100.0%	\$528.0	-	-
Apr-26*	Changsha Kexin Cancer Hospital	CHN	INKON Life Technology, a Chinese oncology medical services provider, agreed to acquire Changsha Kexin Cancer Hospital, a Chinese oncology hospital operator.	INKON Life Technology	Hunan Kexin Health Industry Group	29.0%	\$29.7	-	1.7x
Apr-26*	Cha Healthcare Operation	KOR	PIUM Investment, a Korean private investment firm, agreed to acquire Cha Healthcare Operation, a Korean acute care hospital and fertility center operator.	 PIUM Investment	 CHA Biotech 주채바이오텍	43.5%	\$135.3	-	1.1x
Apr-26*	 HIRSLANDEN	CHE	Investment Holding, a subsidiary of MSC Mediterranean Shipping Company, agreed to acquire Hirslanden, Switzerland's largest private hospital group.	Investment Holding	 Remgro Limited	100.0%	\$950.0	-	-
Apr-26	Kalinga Hospital	IND	Max Healthcare Institute, an Indian integrated healthcare provider, acquired Kalinga Hospital, a 250-bed multi-specialty hospital in Bhubaneswar, India.	 MAX Healthcare	Hospital Corporation of Orissa	58.3%	\$30.9	-	-

*Announced transactions pending approval and other customary closing conditions

-: Not Disclosed

Drug Stores – Global Transactions (1/2)

The table below highlights selected global M&A transactions during Q2 2026, illustrating strategic acquisitions focused on scale, product diversification, or geographic expansion within the sector

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Jun-26*	 SATUDORA HOLDINGS	JPN	Luna , an acquisition vehicle backed by Marunouchi Capital, agreed to acquire Satudora Holdings , a Japanese operator of drugstores and pharmacies in Hokkaido.	Luna	-	63.9%	\$162.8	10.4x	0.3x
Jun-26	 PYRAMIDS PHARMACY	USA	Great Point Partners , a healthcare-focused private investment firm, acquired Pyramids Pharmacy , a Texas-based operator of pharmacies.	 Great Point Partners	-	100.0%	-	-	-
May-26	 Altruix	USA	Frazier Management , a healthcare-focused private equity firm, acquired Sequon , a behavioral health pharmacy platform operating 17 pharmacies in the Mid-Atlantic region.	 FRAZIER HEALTHCARE PARTNERS	 WINDROSE HEALTH INVESTORS	100.0%	-	-	-
May-26	Tech Pharm	NLD	Corporation of European Pharmaceutical Distributors , a European pharmacy retail network operator, acquired Tech Pharm , operator of the Atida pan-European online pharmacy platform.	 CEPD N.V.	OLP Intermediate	100.0%	-	-	-

Drug Stores – Global Transactions (2/2)

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
May-26		USA	Swoop.com , an AI-driven healthcare engagement and marketing platform, acquired Nimble Rx , a prescription management platform serving independent pharmacies in all 50 states.		-	100.0%	-	-	-
May-26		USA	Knipper Health , a provider of pharmacy and therapy initiation services, acquired Cary Rx , a digital pharmacy offering prescription management and home delivery.		-	100.0%	-	-	-
Apr-26		USA	Noom , a behavior change and weight management company, acquired Tailor Made Compounding , a licensed 503A compounding pharmacy operating in 46 states.	NOOM	-	100.0%	-	-	-

**Announced transactions pending approval and other customary closing conditions*

-: Not Disclosed

CONVATEC

TARGET

Sensi-Care and Aloe Vesta

TRANSACTION TYPE

Sell-side Advisory

INDUSTRIES

Healthcare, Personal Care

GEOGRAPHY

Reading, GBR

SITUATION

Seale & Associates acted as financial advisor to ConvaTec Group (LON: CTEC) on the divestiture of Sensi-Care and Aloe Vesta to Medline Industries. ConvaTec Group (LON: CTEC), is a global medical products company based in the United Kingdom.

SEALE & ASSOCIATES’ APPROACH

Seale managed a competitive auction process with potential strategic and financial buyers for Sensi-Care and Aloe Vesta. Seale’s disciplined approach allowed our client to maintain momentum, negotiating leverage throughout the process and ensure closing at a premium value and more favorable terms.

OUTCOME

The process resulted in a successful acquisition of Sensi-Care and Aloe Vesta by Medline Industries, a healthcare company with almost USD\$14 billion in annual sales. The divestiture is part of ConvaTec’s strategy to focus on its core businesses and markets.

“Seale was instrumental in keeping the process moving in a swift, orderly fashion”



“Seale was instrumental in keeping the process moving in a swift, orderly fashion. Their common sense and ability to find simple, common ground solutions while preserving our interests were invaluable in bringing this project to a successful conclusion.”

George Landau, Vice President of Corporate Development at ConvaTec

INVEKRA

TARGET

Laboratorios Portugal S.R.L

TRANSACTION TYPE

Acquisition Advisory

INDUSTRIES

Healthcare,
Pharmaceutical

GEOGRAPHY

Peru

SITUATION

Seale & Associates acted as exclusive financial advisor to Invekra, assisting with comprehensive research on the Peruvian pharmaceutical market and the prioritization of potential acquisition targets.

SEALE & ASSOCIATES’ APPROACH

Seale completed a thorough screening of the potential universe of pharmaceutical companies that would align with Invekra’s strategy. Seale pre-qualified each potential target and initiated transaction discussions with the targets that best fit Invekra’s strategy and investment criteria.

OUTCOME

The process resulted in a successful acquisition of Laboratorios Portugal S.R.L by Invekra, a conglomerate of 12 Latin American pharmaceutical companies. The acquisition strengthens Invekra’s presence in Latin America.

“This acquisition strengthens Invekra’s presence in one of the fastest growing markets in Latin America”

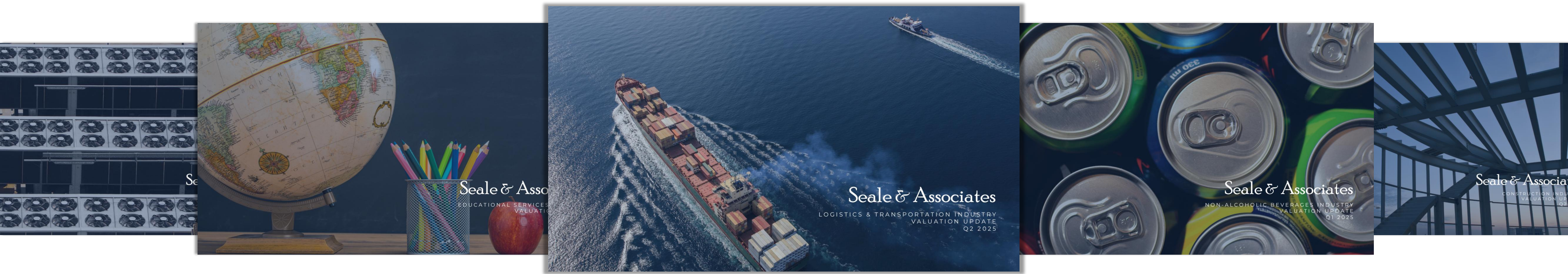


“This acquisition strengthens Invekra’s presence in one of the fastest growing markets in Latin America.”

Carlos Hernández Goudet, Managing Director at Seale & Associates

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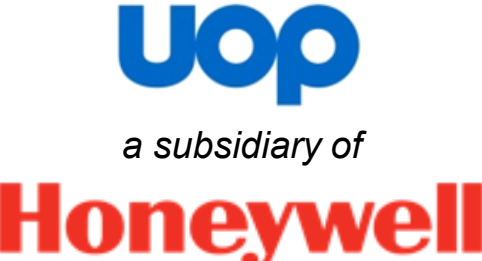
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 has sold  to 	 has sold  and  to 	 has sold  to 	 has sold  to 	 has sold Triumph Air Repair, the APU Overhaul Operations of Triumph Aviation Services – Asia, and Triumph Engines businesses to 	 has acquired 	 has sold its GRACE Membranes business 
 has sold  and  to 	 has sold  to 	 has sold  A division of Carrier Commercial Refrigeration, Inc. to 	 has sold  to 	 has sold  to 	 has acquired 	 has been recapitalized by 



JAMES A. SEALE

President and Founder | Washington, DC

+1 (703) 623-9253

32+ years of global M&A experience, Attorney, CPA Arthur Andersen, and Professor of Global Investment Banking at George Washington University
University of Virginia - JD
University of Kentucky - BS in Accounting



SERGIO GARCIA DEL BOSQUE

Managing Director | Mexico City, Mexico

+52 (55) 8000-7463

17+ years of global M&A experience
IPADE - MBA
Instituto Tecnologico y de Estudios Superiores de Monterrey
BS in Industrial Engineering



CARLOS HERNANDEZ GOUDET

Managing Director | San Luis Potosi, Mexico

+1 (571) 482-3432

16+ years of global M&A experience
Columbia Business School - MBA
Instituto Tecnologico y de Estudios Superiores de Monterrey
BS in Industrial Engineering



BRETT M. CARMEL

Senior Managing Director and Co-founder | Miami, FL

+1 (703) 294-6530

25+ years of global M&A experience and Professor of M&A at Johns Hopkins University
The George Washington University - MBA International Business and MA - International Affairs
University of Florida - BA in Political Science with High Honors



ROBERT E. WHITNEY

Managing Director | Washington, DC

+1 (703) 801-8939

19+ years of global M&A experience, CPA Deloitte & Touche, Corporate Audit and Assurance Services
University of Richmond - BS Business Administration in Accounting



FELIPE BUENO

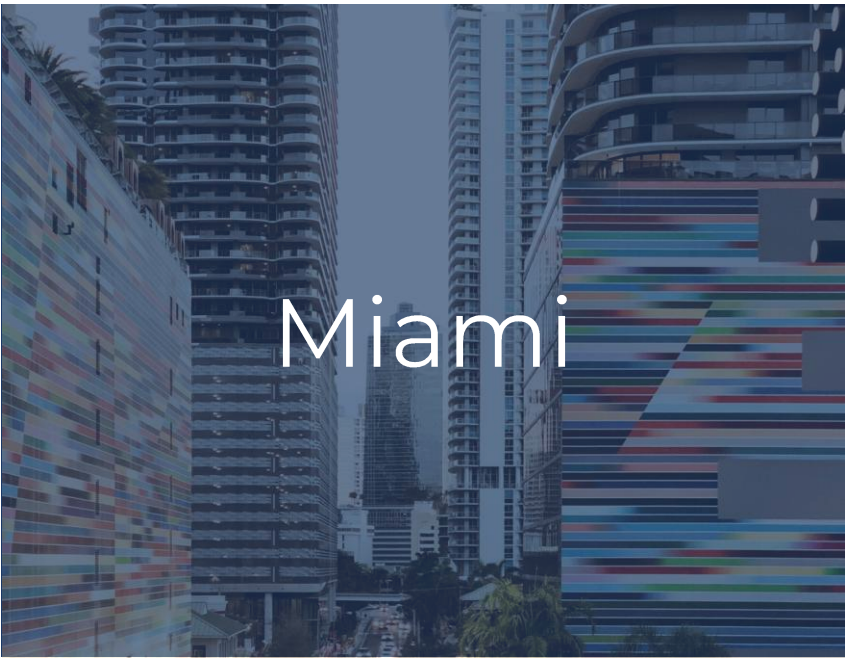
Senior Director | Monterrey, Mexico

+52 (84) 4432-4444

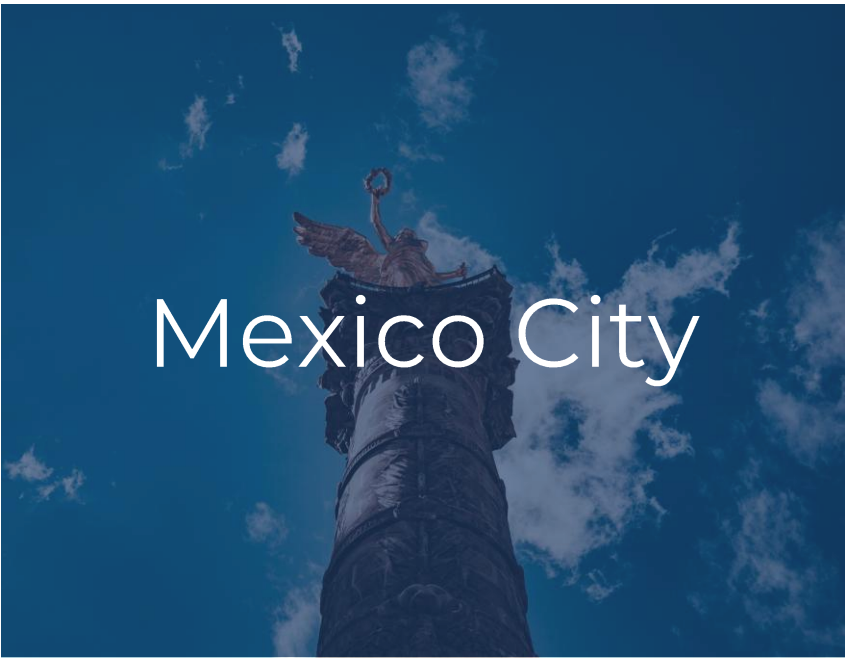
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Instituto Tecnologico y de Estudios Superiores de Monterrey
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