



Seale & Associates

SUPERMARKETS INDUSTRY
VALUATION UPDATE
Q2 2026

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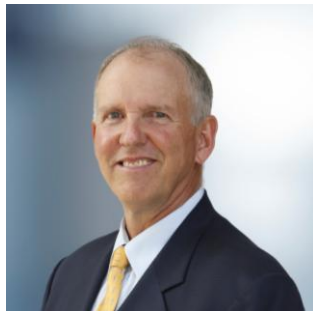
Introduction

We are pleased to share our Supermarkets Industry Valuation Multiples Update for Q2 2026.

At Seale & Associates, we are committed to providing process-driven solutions designed to optimize value and achieve our client’s strategic objectives in a range of transactions, including **Mergers, Acquisitions, Divestitures and Carve-Outs, Business Sales, Recapitalizations, and Joint Ventures**, among other corporate finance and strategy consulting services.

Over the course of 25+ years, we have successfully served clients all over the world, and we are delighted to continue providing investment banking advisory services to our clients who are looking to grow through acquisitions or optimize their portfolios through strategic divestitures.

Seale has extensive experience advising leading multinational companies, private equity firms, and family-owned businesses across a wide range of industries.



James A. Seale | President
jseale@sealeassociates.com



Brett M. Carmel | Senior Managing Director
bcarmel@sealeassociates.com



Robert Whitney | Managing Director
rwhitney@sealeassociates.com



Sergio Garcia del Bosque | Managing Director
sgarcia@sealeassociates.com



Carlos Hernandez Goudet | Managing Director
chernandez@sealeassociates.com



Alejandro Montemayor | Director
amontemayor@sealeassociates.com



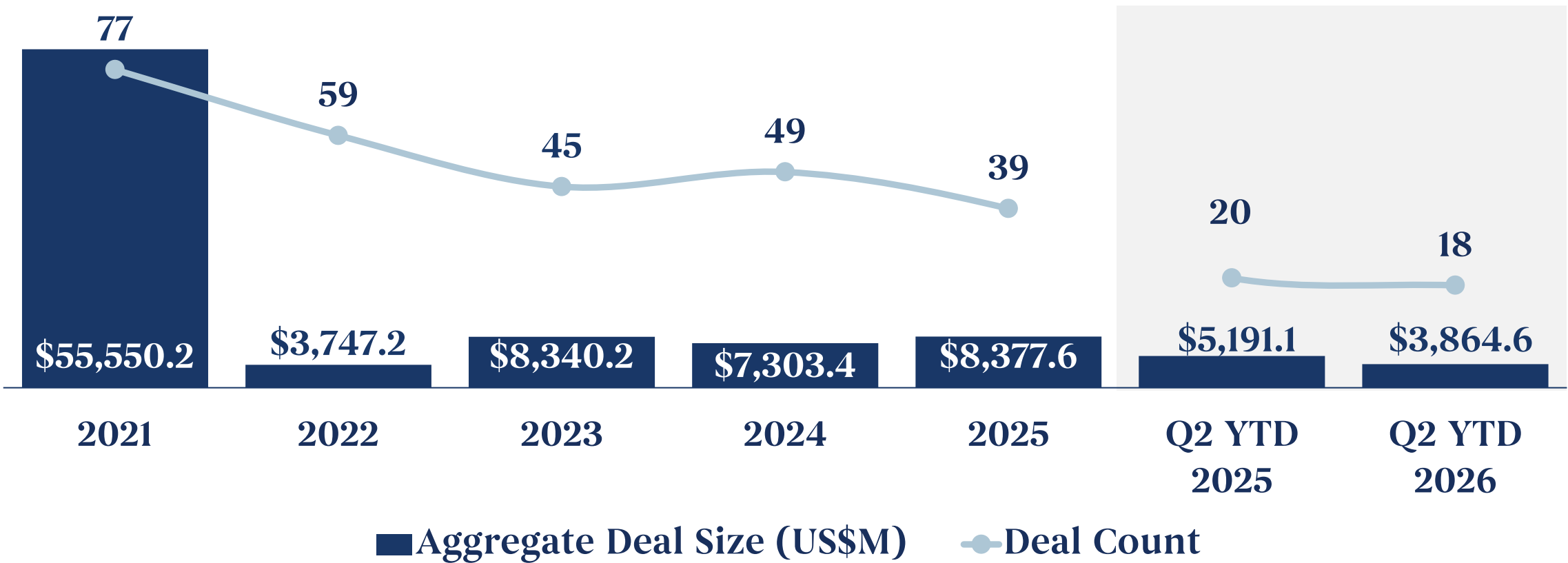
Armando Rios | Vice President
arios@sealeassociates.com

Supermarkets Industry Overview

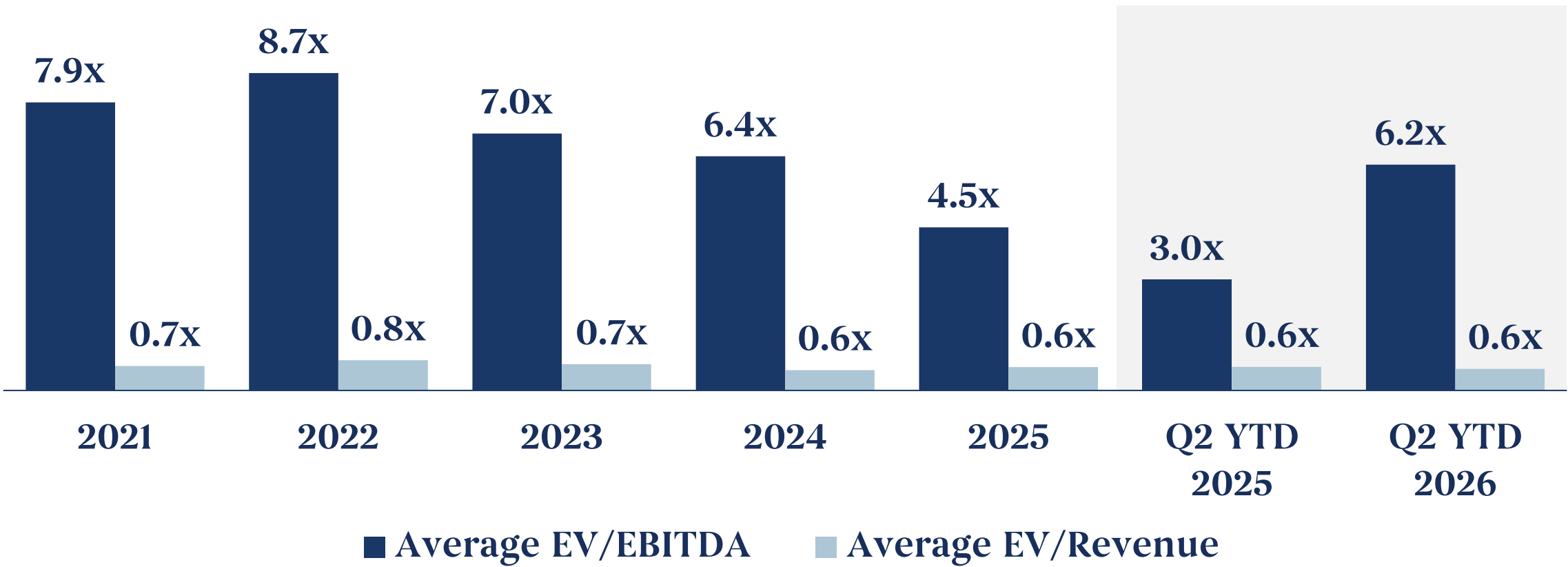
M&A Trends and Market Intelligence

- **The global supermarkets market is estimated to grow from approximately US\$1.0T in 2026 to around US\$1.2T by 2031, reflecting a CAGR of 3.2%.** Growth continues to be supported by stable grocery demand, organized retail expansion and increasing integration between physical stores and digital grocery platforms
- **Market expansion is being driven by rising urbanization, increasing penetration of private-label products and continued growth in online grocery channels.** Operators are strengthening loyalty programs, optimizing supply chains and expanding fresh convenience offerings to improve basket size and customer retention
- **Digitalization and automation continue reshaping the competitive landscape,** as retailers expand **investment in AI-powered inventory tools, personalized loyalty applications and omnichannel fulfillment capabilities.** Supermarket operators are also increasing focus on prepared foods and data-driven pricing strategies to improve efficiency and consumer engagement.
- **M&A activity in the retail and supermarket sector continues emphasizing scale,** as larger **operators pursue acquisitions to expand capabilities, strengthen portfolios and improve synergies.** Scale advantages remain important as retailers compete on pricing and convenience
- **Acquisition strategies are increasingly focused on portfolio optimization, differentiated assortments and private-label expansion.** Retailers continue prioritizing categories aligned with value-oriented and evolving consumer preferences

Supermarkets Industry M&A Deal Size and Volume



Supermarkets Industry M&A Average EV/EBITDA and EV/Revenue



Supermarkets - Global Comparable Public Companies

The table below presents selected publicly traded companies in the sector, serving as benchmarks for valuation, scale, and operating performance across comparable business models

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026	
							2024	2025	EV/ EBITDA	EV/ Revenue
Albertsons Companies		USA	\$6,627	\$21,685	\$83,233	5.6%	5.2x	5.3x	4.6x	0.3x
Grupo Comercial Chedraui		MEX	\$4,915	\$7,639	\$16,472	8.1%	7.8x	8.2x	5.7x	0.5x
La Comer		MEX	\$2,222	\$2,201	\$2,813	10.5%	9.4x	8.9x	7.4x	0.8x
Loblaw Companies Limited		CAN	\$52,554	\$63,763	\$45,822	10.5%	10.6x	12.4x	13.2x	1.4x
Organización Soriana		MEX	\$3,116	\$4,219	\$9,772	6.8%	6.3x	5.9x	6.3x	0.4x
Tesco		GBR	\$38,014	\$52,489	\$97,800	6.8%	7.2x	7.7x	7.9x	0.5x
Kroger		USA	\$34,040	\$55,365	\$148,645	6.0%	6.3x	7.4x	6.2x	0.4x
Wal-Mart de México		MEX	\$50,626	\$53,670	\$58,349	10.1%	11.8x	10.6x	9.1x	0.9x
Woolworths Group		AUS	\$33,827	\$44,918	\$49,491	6.3%	13.0x	10.3x	14.3x	0.9x
■ Excluded from mean						Mean	8.6x	8.5x	8.3x	0.6x
■ Excluded from mean						Median	7.8x	8.2x	7.4x	0.5x

Source: Capital IQ

Hypermarkets - Global Comparable Public Companies

The table below presents selected publicly traded companies in the sector, serving as benchmarks for valuation, scale, and operating performance across comparable business models

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2026	
							2024	2025	EV/ EBITDA	EV/ Revenue
Almacenes Éxito		COL	\$1,839	\$2,913	\$6,444	8.9%	5.2x	5.2x	5.1x	0.5x
Aeon		JPN	\$22,825	\$40,359	\$68,230	6.0%	9.7x	11.9x	9.9x	0.6x
BJ's Wholesale Club		USA	\$11,137	\$13,971	\$21,965	6.9%	9.3x	10.8x	9.3x	0.6x
Carrefour		FRA	\$13,111	\$30,716	\$96,659	5.4%	5.8x	5.6x	5.9x	0.3x
Costco Wholesale		USA	\$414,861	\$403,097	\$293,587	4.9%	30.9x	32.8x	28.3x	1.4x
Walmart		USA	\$901,332	\$972,793	\$725,305	6.7%	14.5x	18.6x	20.1x	1.3x
J Sainsbury		GBR	\$9,314	\$17,105	\$44,642	6.2%	5.4x	5.7x	6.2x	0.4x
Target Corporation		USA	\$59,322	\$75,060	\$106,377	8.5%	9.2x	6.7x	8.3x	0.7x
■ Excluded from mean						Mean	8.5x	7.6x	7.5x	0.5x
						Median	9.3x	8.7x	8.8x	0.6x

Supermarkets - Global Transactions

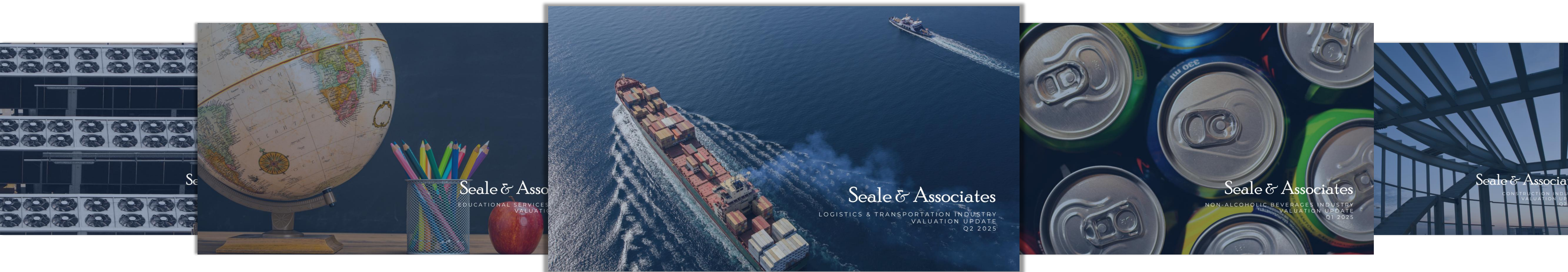
The table below highlights selected global M&A transactions during Q2 2026, illustrating strategic acquisitions focused on scale, product diversification, or geographic expansion within the sector

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Jun-26*		COL	Cencosud , an operator of supermarket and department store formats, agreed to acquire Makro Supermayorista , an operator of cash-and-carry wholesale stores in Colombia		-	100.0%	\$158.0	-	-
Jun-26*		NOR	Coop Norge , an operator of grocery stores and builders' merchants, agreed to acquire MatvareExpressen , a B2B supplier of groceries to schools and corporate canteens		Multiple sellers	100.0%	\$35.2	-	-
May-26*		MAR	Retail Holding , a holding company with retail and food service operations, agreed to merge with Label'Vie , an operator of supermarkets and cash-and-carry stores		-	Merger	-	-	-
Apr-26		TUR	A101 Yeni Magazacilik , an operator of discount grocery stores, acquired an 89% stake in CarrefourSA , an operator of supermarkets, hypermarkets, and convenience stores			89.0%	-	-	-
Apr-26		JPN	Pan Pacific International Holdings , an operator of discount and general merchandise stores, acquired Olympic Group Corporation , an operator of retail stores offering food, clothing, among others		Multiple sellers	100.0%	\$347.3	-	0.5x

*Announced transaction pending approval and other customary closing conditions

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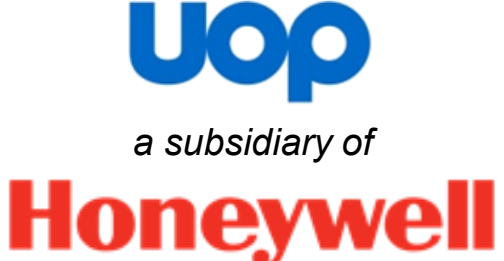
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 has sold  to 	 has sold  and  to 	 has sold  to 	 has sold  to 	 has sold Triumph Air Repair, the APU Overhaul Operations of Triumph Aviation Services – Asia, and Triumph Engines businesses to 	 has acquired 	 has sold its GRACE Membranes business 
 has sold  and  to 	 has sold  to 	 has sold  A division of Carrier Commercial Refrigeration, Inc. to 	 has sold  to 	 has sold  to 	 has acquired 	 has been recapitalized by 



JAMES A. SEALE

President and Founder | Washington, DC

+1 (703) 623-9253

30+ years of global M&A experience, Attorney, CPA Arthur Andersen, and Professor of Global Investment Banking at George Washington University
University of Virginia - JD
University of Kentucky - BS in Accounting



BRETT M. CARMEL

Senior Managing Director and Co-founder | Miami, FL

+1 (703) 294-6530

25+ years of global M&A experience and Professor of M&A at Johns Hopkins University
The George Washington University - MBA International Business and MA - International Affairs
University of Florida - BA in Political Science with High Honors



SERGIO GARCIA DEL BOSQUE

Managing Director | Mexico City, Mexico

+52 (55) 8000-7463

17+ years of global M&A experience
IPADE - MBA
Instituto Tecnológico y de Estudios Superiores de Monterrey
BS in Industrial Engineering



ROBERT E. WHITNEY

Managing Director | Washington, DC

+1 (703) 801-8939

19+ years of global M&A experience, CPA Deloitte & Touche, Corporate Audit and Assurance Services
University of Richmond - BS Business Administration in Accounting



CARLOS HERNANDEZ GOUDET

Managing Director | San Luis Potosi, Mexico

+1 (571) 482-3432

16+ years of global M&A experience
Columbia Business School - MBA
Instituto Tecnológico y de Estudios Superiores de Monterrey
BS in Industrial Engineering



FELIPE BUENO

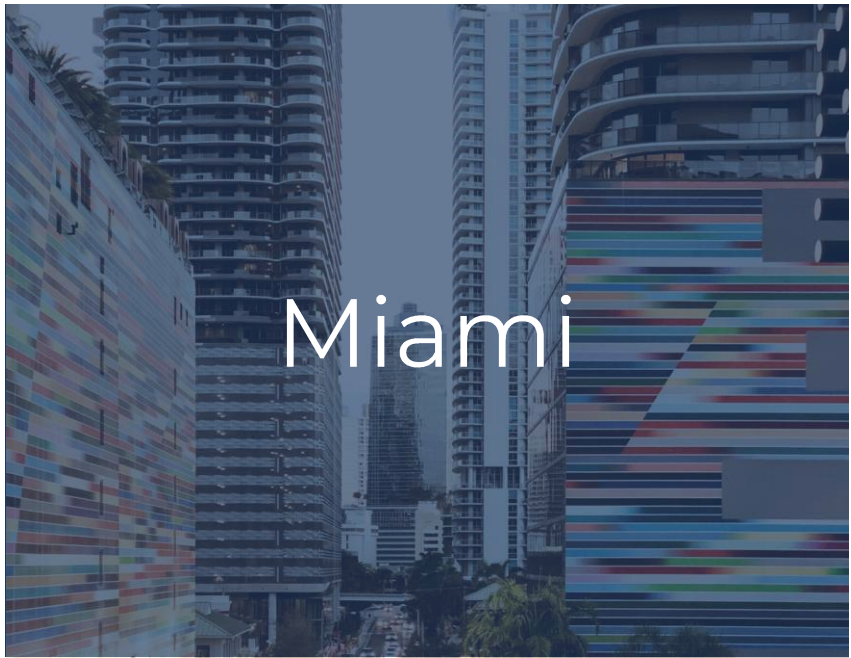
Senior Director | Monterrey, Mexico

+52 (84) 4432-4444

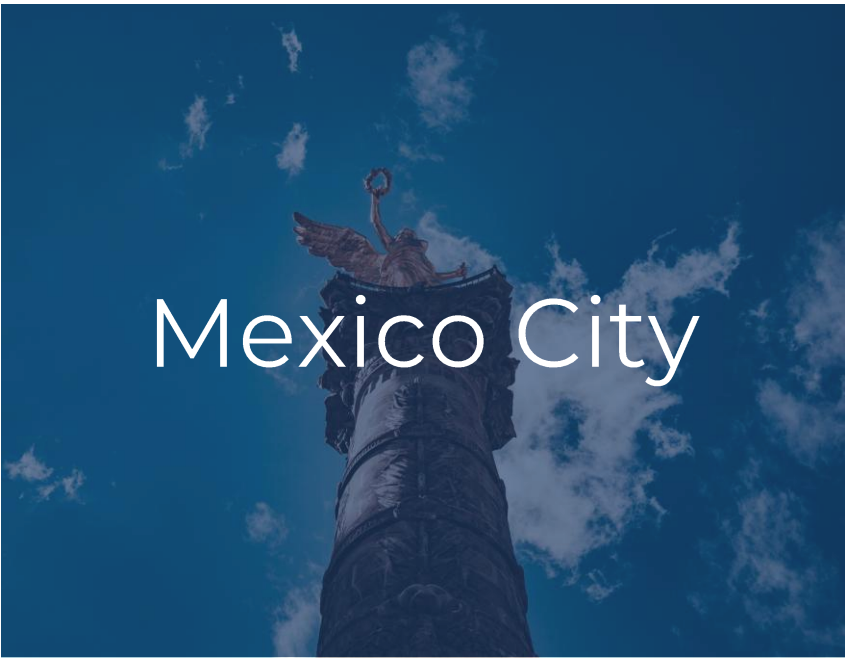
40+ years with Grupo Industrial Saltillo with experience as Director, Corp. Dev. and extensive global commercial experience
Instituto Tecnológico y de Estudios Superiores de Monterrey
MBA and BS in Industrial Engineering



Washington D.C.



Miami



Mexico City



Monterrey



San Luis Potosi

For over 25 years, Seale & Associates has served leading public and private companies from around the world and operating in a broad range of industries with a high level of quality, integrity and independence while presenting innovative ideas and trusted solutions to address their most complex dealings

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